

Informe de Gestión Comercial

Marzo - 2021



cdeeee

Corporación Dominicana de Empresas Eléctricas Estatales

edenorte edesur edeeste

Dirección de Gestión de Energía
Gerencia de Control de Gestión



Resumen de Gestión Comercial



EDENorte



EDESur



EDEEste



Contenido

- **Factutación**

- Tipo de Clientes
- Tipo de tarifa
- Sectores Comerciales

- **Cobros**

- Tipo de Clientes
- Tipo de tarifa

- **Indicadores por Rango de Consumo y Tarifa EDE's**

- **Gestión Bonoluz**

- **Facturas Emitidas vs Facturas Cobradas**

- **FETE**

- **Cartera de Clientes**

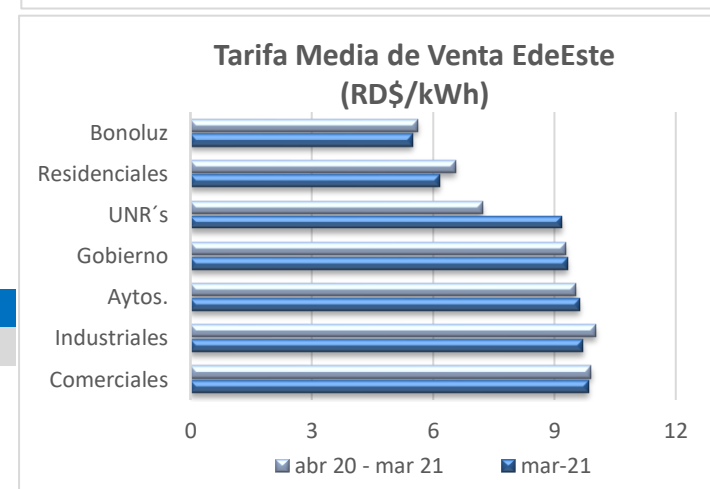
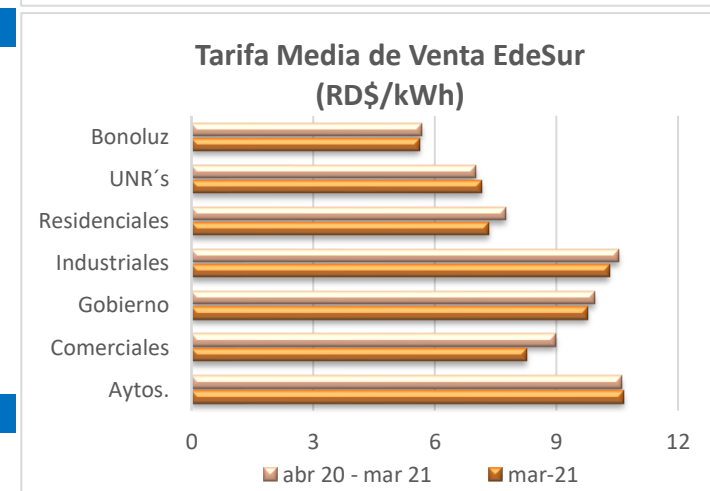
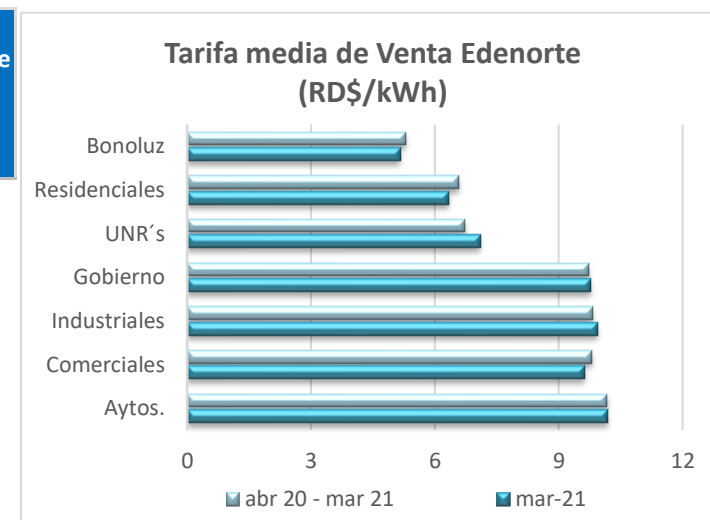


Mes: **mar-21**

Acumulado Año: **2021**

Año Móvil: **abr 20 - mar 21**

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
Residenciales	134.1	850.0	6.3	402.7	2,556.3	6.3	1,761.2	11,594.6	6.6
Comerciales	39.4	379.7	9.6	117.0	1,121.7	9.6	477.9	4,679.6	9.8
Bonoluz	19.1	98.4	5.2	57.6	297.5	5.2	251.7	1,332.7	5.3
Industriales	31.6	314.7	10.0	97.7	966.8	9.9	413.4	4,064.1	9.8
UNR's	30.8	218.5	7.1	93.4	646.2	6.9	354.0	2,382.4	6.7
Gobierno	19.7	192.8	9.8	61.6	599.2	9.7	251.9	2,450.5	9.7
<i>Gobierno Cortable</i>	2.2	25.0	11.6	6.5	76.3	11.7	28.4	329.0	11.6
<i>Gobierno No Cortable</i>	17.5	167.7	9.6	55.0	522.9	9.5	223.5	2,121.5	9.5
Aytos.	9.2	93.6	10.2	27.6	279.2	10.1	107.5	1,094.0	10.2
Total EDENorte	283.9	2,147.7	7.6	857.5	6,467.0	7.5	3,617.5	27,598.0	7.6
EDESUR									
Residenciales	123.6	905.8	7.3	371.9	2,733.8	7.4	1,676.8	13,000.9	7.8
Comerciales	25.8	212.9	8.3	77.5	632.2	8.2	341.4	3,065.6	9.0
Bonoluz	10.6	59.8	5.6	32.1	181.3	5.6	139.1	791.0	5.7
Industriales	74.1	763.2	10.3	215.3	2,236.8	10.4	874.4	9,214.4	10.5
UNR's	49.6	355.3	7.2	148.5	1,047.6	7.1	605.4	4,246.4	7.0
Gobierno	35.5	347.3	9.8	100.7	1,001.6	9.9	394.7	3,925.8	9.9
<i>Gobierno Cortable</i>	8.0	81.0	10.1	23.3	240.1	10.3	96.5	1,003.6	10.4
<i>Gobierno No Cortable</i>	27.5	266.3	9.7	77.4	761.4	9.8	298.2	2,922.2	9.8
Aytos.	6.3	67.0	10.7	19.2	203.8	10.6	76.8	816.0	10.6
Total EDESUR	325.5	2,711.3	8.3	965.3	8,037.0	8.3	4,108.7	35,060.0	8.5
EDEESTE									
Residenciales	82.3	507.9	6.2	248.4	1,539.1	6.2	1,131.7	7,428.0	6.6
Comerciales	19.6	193.0	9.9	56.2	551.0	9.8	209.3	2,073.6	9.9
Bonoluz	11.2	61.7	5.5	33.6	185.3	5.5	145.3	816.9	5.6
Industriales	48.3	469.0	9.7	133.8	1,324.3	9.9	525.3	5,268.2	10.0
UNR's	23.1	211.9	9.2	71.7	541.9	7.6	267.3	1,933.8	7.2
Gobierno	25.4	236.8	9.3	78.7	727.6	9.2	318.2	2,954.1	9.3
<i>Gobierno Cortable</i>	5.0	49.5	9.9	15.5	151.8	9.8	79.9	770.4	9.6
<i>Gobierno No Cortable</i>	20.4	187.4	9.2	63.3	575.8	9.1	238.2	2,183.8	9.2
Aytos.	7.9	75.9	9.6	24.9	237.7	9.6	100.6	958.7	9.5
Total EDEEste	217.7	1,756.3	8.1	647.4	5,107.0	7.9	2,697.7	21,433.3	7.9
Total EDE's	827.1	6,615.3	8.0	2,470.1	19,611.0	7.9	10,423.9	84,091.2	8.1



Facturación por Tipo de Tarifa

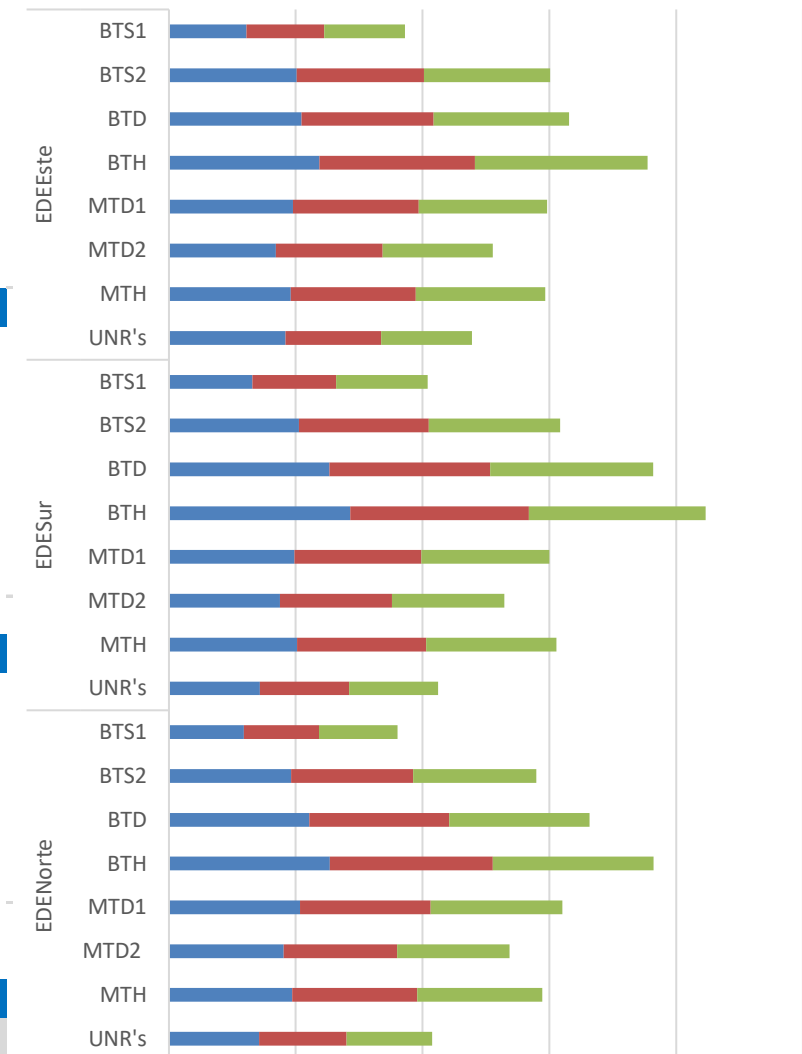
Puntual Mes: **mar-21**

Acumulado Año: **2021**

Año Móvil: **abr 20 - mar 21**

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	
EDENorte	BTS1	145.2	859.5	5.9	437.2	2,592.6	5.9	1,920.0	11,890.7	6.2
	BTS2	37.4	360.2	9.6	109.5	1,053.2	9.6	447.4	4,350.3	9.7
	BTD	12.6	139.7	11.1	38.3	421.3	11.0	153.2	1,694.2	11.1
	BTH	0.1	1.4	12.7	0.3	4.0	12.9	1.3	17.0	12.7
	MTD1	34.7	359.0	10.3	106.7	1,099.4	10.3	437.9	4,548.5	10.4
	MTD2	21.4	193.2	9.0	67.5	604.0	9.0	284.2	2,522.5	8.9
	MTH	1.7	16.3	9.7	4.7	46.3	9.9	19.5	192.4	9.9
	UNR's	30.8	218.5	7.1	93.4	646.2	6.9	354.0	2,382.4	6.7
Total EDENorte	283.9	2,147.7	7.6	857.5	6,467.0	7.5	3,617.5	27,598.0	7.6	
EDESUR	BTS1	131.3	864.5	6.6	398.4	2,634.1	6.6	1,821.5	13,121.6	7.2
	BTS2	25.6	262.4	10.3	74.3	760.7	10.2	296.8	3,069.8	10.3
	BTD	24.0	304.7	12.7	72.7	920.2	12.7	296.9	3,821.7	12.9
	BTH	0.4	5.2	14.3	0.9	13.2	14.1	4.0	55.5	13.9
	MTD1	76.7	758.7	9.9	221.3	2,215.9	10.0	889.4	8,970.6	10.1
	MTD2	14.7	128.2	8.7	41.1	362.7	8.8	161.7	1,435.7	8.9
	MTH	3.2	32.4	10.1	8.1	82.7	10.2	33.0	338.7	10.3
	UNR's	49.6	355.3	7.2	148.5	1,047.6	7.1	605.4	4,246.4	7.0
Total EDESUR	325.5	2,711.3	8.3	965.3	8,037.0	8.3	4,108.7	35,060.0	8.5	
EDEEste	BTS1	94.0	574.0	6.1	283.5	1,737.8	6.1	1,279.0	8,169.1	6.4
	BTS2	24.9	251.1	10.1	71.7	719.7	10.0	286.8	2,852.9	9.9
	BTD	11.3	118.4	10.5	34.3	358.0	10.4	135.6	1,449.2	10.7
	BTH	0.0	0.5	11.9	0.1	1.5	12.3	0.5	6.7	13.6
	MTD1	41.6	407.0	9.8	119.7	1,185.3	9.9	478.7	4,847.2	10.1
	MTD2	22.3	187.6	8.4	64.1	541.3	8.4	245.6	2,133.9	8.7
	MTH	0.9	8.3	9.6	2.4	24.2	9.9	9.4	96.1	10.2
	UNR's	22.8	209.4	9.2	71.5	539.2	7.5	261.9	1,878.2	7.2
Total EDEEste	217.7	1,756.3	8.1	647.4	5,107.0	7.9	2,697.7	21,433.3	7.9	
Total EDE's	827.1	6,615.3	8.0	2,470.1	19,611.0	7.9	10,423.9	84,091.2	8.1	

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

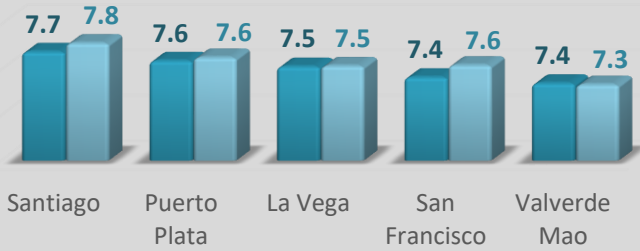


■ mar-21 ■ 2021 ■ abr 20 - mar 21

Facturación por Sector Comercial

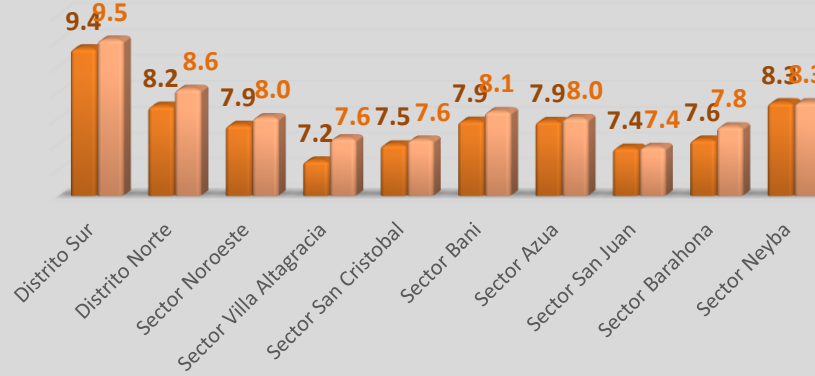
Monómico EDENorte (RD\$/kWh)

mar-21 abr 20 - mar 21



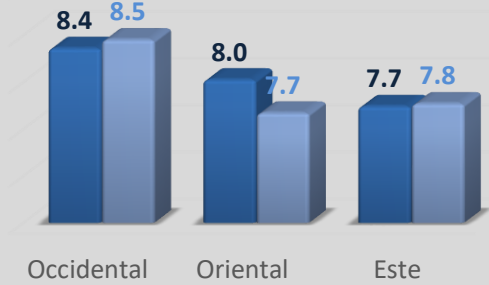
Monómico EDESur (RD\$/kWh)

mar-21 abr 20 - mar 21



Monómico EDEEste (RD\$/kWh)

mar-21 abr 20 - mar 21



Puntual Mes: mar-21

Acumulado: 2021

Año Móvil: abr 20 - mar 21

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	109.8	844.9	7.7	331.5	2,543.1	7.7	1,391.6	10,845.4	7.8
	Puerto Plata	34.8	264.1	7.6	106.7	814.7	7.6	439.9	3,359.0	7.6
	La Vega	60.5	455.7	7.5	180.4	1,346.2	7.5	761.0	5,740.2	7.5
	San Francisco	47.6	353.2	7.4	145.4	1,081.1	7.4	621.8	4,695.2	7.6
	Valverde Mao	31.3	229.8	7.4	93.5	681.9	7.3	403.2	2,958.1	7.3
Total EDENorte		283.9	2,147.7	7.6	857.5	6,467.0	7.5	3,617.5	27,598.0	7.6
EDESur	Distrito Sur	113.5	1,061.5	9.4	335.9	3,131.0	9.3	1,450.0	13,807.6	9.5
	Distrito Norte	47.9	394.4	8.2	142.2	1,177.4	8.3	613.3	5,254.8	8.6
	Sector Noroeste	44.8	352.5	7.9	132.9	1,039.4	7.8	618.7	4,961.2	8.0
	Sector Villa Altagracia	23.0	165.2	7.2	67.7	488.3	7.2	244.9	1,863.8	7.6
	Sector San Cristobal	42.5	317.9	7.5	126.2	941.7	7.5	529.6	4,017.0	7.6
	Sector Bani	13.4	106.5	7.9	39.9	318.8	8.0	166.8	1,356.7	8.1
	Sector Azua	12.4	98.7	7.9	36.8	296.9	8.1	138.6	1,109.2	8.0
	Sector San Juan	11.6	86.4	7.4	34.5	256.7	7.4	145.9	1,086.3	7.4
	Sector Barahona	11.3	86.0	7.6	34.0	260.5	7.7	138.5	1,085.6	7.8
	Sector Neyba	5.1	42.2	8.3	15.1	126.3	8.3	62.3	517.7	8.3
Total EDESur		325.5	2,711.3	8.3	965.3	8,037.0	8.3	4,108.7	35,060.0	8.5
EDEEste	Occidental	69.6	582.0	8.4	206.8	1,725.8	8.3	865.0	7,311.2	8.5
	Oriental	97.7	784.4	8.0	291.7	2,231.7	7.7	1,193.2	9,152.7	7.7
	Este	50.4	389.9	7.7	148.9	1,149.4	7.7	639.5	4,969.4	7.8
Total EDEEste		217.7	1,756.3	8.1	647.4	5,107.0	7.9	2,697.7	21,433.3	7.9
Total EDE's		827.1	6,615.3	8.0	2,470.1	19,611.0	7.9	10,423.9	84,091.2	8.1

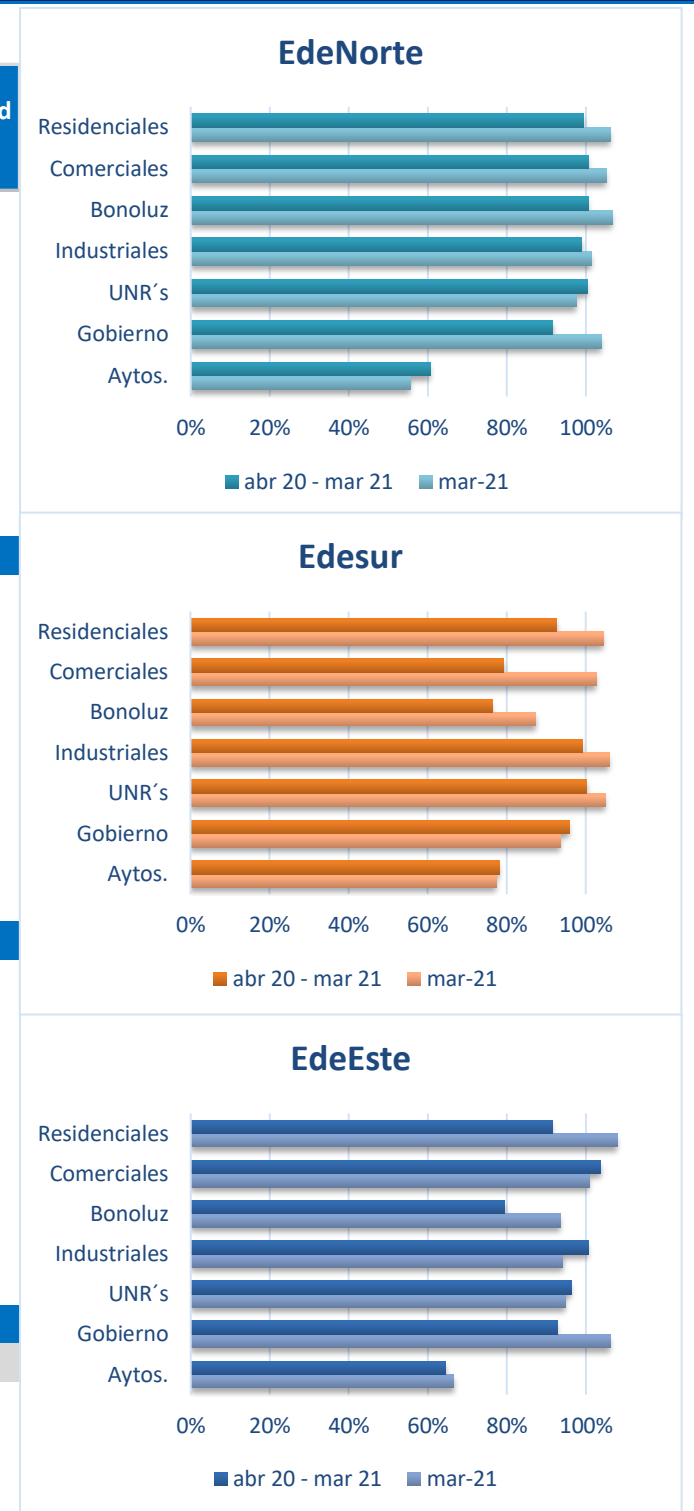
Cobros por Empresa Distribuidora y Tipo de Clientes

Puntual Mes: **mar-21**

Acumulado Año: **2021**

Año Móvil: **abr 20 - mar 21**

Empresa Tipo Cliente	Puntual Mes: mar-21			Acumulado Año: 2021			Año Móvil: abr 20 - mar 21		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
EDENorte									
Residenciales	850.0	902.8	106.2%	2,556.3	2,521.3	98.6%	11,594.6	11,521.3	99.4%
Comerciales	379.7	399.2	105.1%	1,121.7	1,127.9	100.6%	4,679.6	4,705.0	100.5%
Bonoluz	98.4	105.0	106.7%	297.5	291.1	97.8%	1,332.7	1,339.7	100.5%
Industriales	314.7	319.2	101.4%	966.8	986.4	102.0%	4,064.1	4,020.0	98.9%
UNR's	218.5	213.2	97.6%	646.2	641.4	99.3%	2,382.4	2,390.4	100.3%
Gobierno	192.8	200.2	103.9%	599.2	428.6	71.5%	2,450.5	2,245.0	91.6%
<i>Gobierno Cortable</i>	25.0	25.1	100.1%	76.3	79.4	104.0%	329.0	326.7	99.3%
<i>Gobierno No Cortable</i>	167.7	175.2	104.4%	522.9	349.2	66.8%	2,121.5	1,918.3	90.4%
Aytos.	93.6	52.0	55.5%	279.2	159.4	57.1%	1,094.0	662.8	60.6%
Total EDENorte	2,147.7	2,191.5	102.0%	6,467.0	6,156.1	95.2%	27,598.0	26,884.2	97.4%
EDESUR									
Residenciales	905.8	946.1	104.4%	2,733.8	2,669.9	97.7%	13,000.9	12,044.4	92.6%
Comerciales	212.9	218.5	102.6%	632.2	629.0	99.5%	3,065.6	2,431.0	79.3%
Bonoluz	59.8	52.2	87.4%	181.3	143.7	79.3%	791.0	604.0	76.4%
Industriales	763.2	808.5	105.9%	2,236.8	2,196.0	98.2%	9,214.4	9,139.1	99.2%
UNR's	355.3	373.2	105.0%	1,047.6	1,062.7	101.4%	4,246.4	4,256.2	100.2%
Gobierno	347.3	325.2	93.6%	1,001.6	716.5	71.5%	3,925.8	3,762.9	95.9%
<i>Gobierno Cortable</i>	81.0	84.6	104.4%	240.1	246.6	102.7%	1,003.6	1,091.4	108.8%
<i>Gobierno No Cortable</i>	266.3	240.6	90.4%	761.4	469.9	61.7%	2,922.2	2,671.5	91.4%
Aytos.	67.0	51.8	77.3%	203.8	156.6	76.8%	816.0	638.1	78.2%
Total EDESUR	2,711.3	2,775.6	102.4%	8,037.0	7,574.4	94.2%	35,060.0	32,875.8	93.8%
EDEESTE									
Residenciales	507.9	548.0	107.9%	1,539.1	1,525.6	99.1%	7,428.0	6,793.9	91.5%
Comerciales	193.0	194.8	100.9%	551.0	540.2	98.0%	2,073.6	2,152.1	103.8%
Bonoluz	61.7	57.8	93.6%	185.3	158.7	85.6%	816.9	648.9	79.4%
Industriales	469.0	441.7	94.2%	1,324.3	1,341.6	101.3%	5,268.2	5,299.8	100.6%
UNR's	211.9	200.9	94.8%	541.9	525.3	96.9%	1,933.8	1,861.7	96.3%
Gobierno	236.8	251.5	106.2%	727.6	537.6	73.9%	2,954.1	2,742.2	92.8%
<i>Gobierno Cortable</i>	49.5	55.8	112.7%	151.8	162.8	107.2%	770.4	659.4	85.6%
<i>Gobierno No Cortable</i>	187.4	195.7	104.5%	575.8	374.9	65.1%	2,183.8	2,082.8	95.4%
Aytos.	75.9	50.5	66.6%	237.7	151.6	63.8%	958.7	618.8	64.5%
Total EDEESTE	1,756.3	1,745.1	99.4%	5,107.0	4,780.6	93.6%	21,433.3	20,117.3	93.9%
Total EDE's	6,615.3	6,712.2	101.5%	19,611.0	18,511.2	94.4%	84,091.2	79,877.2	95.0%

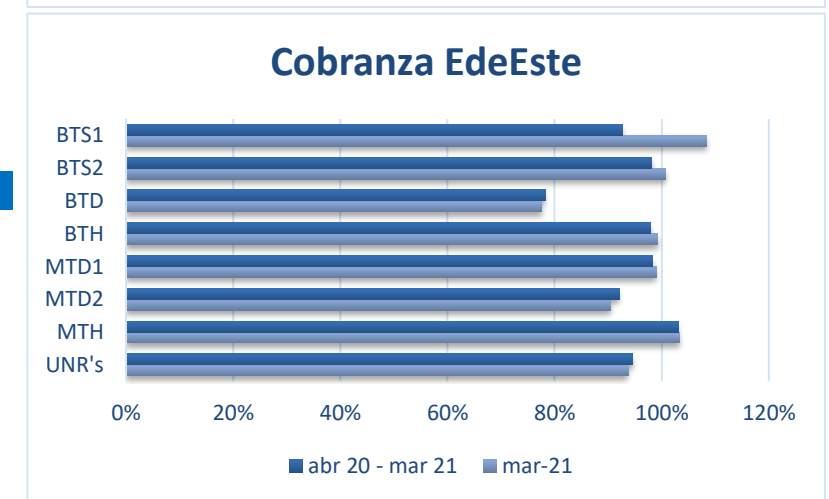
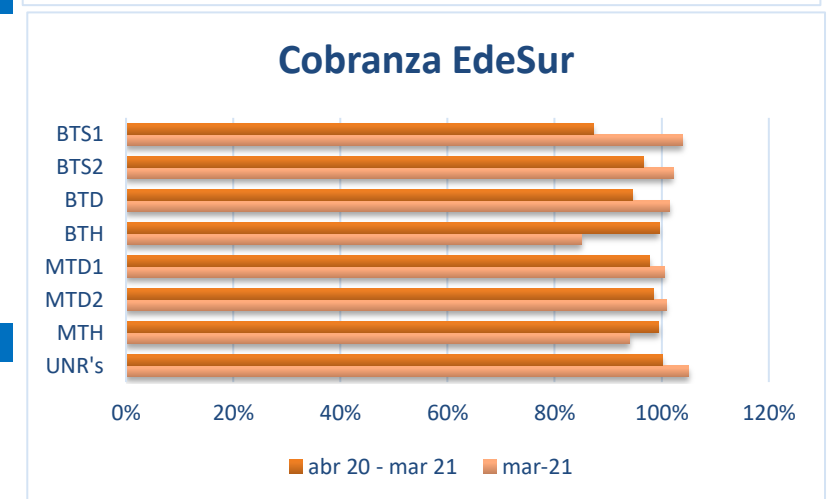
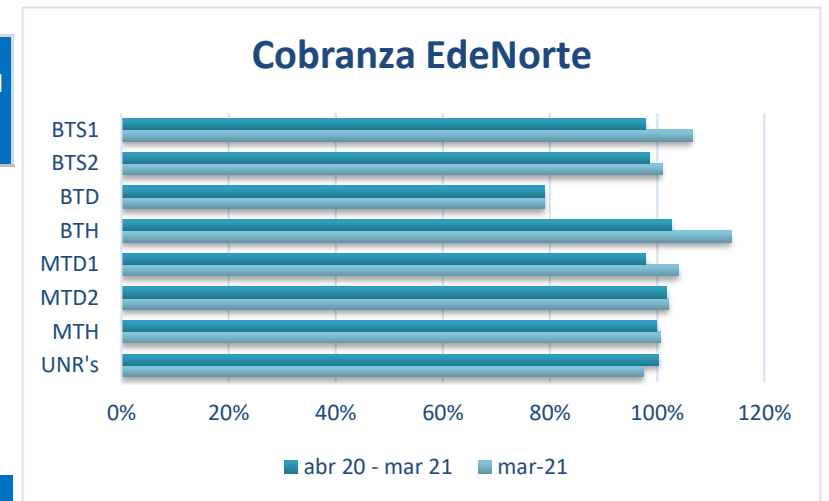


Mes: **mar-21**

Acumulado Año: **2021**

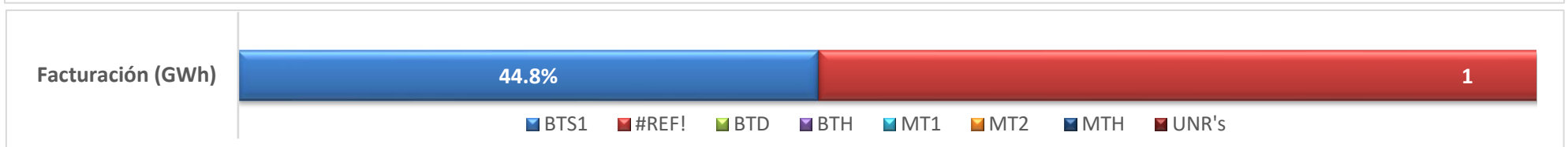
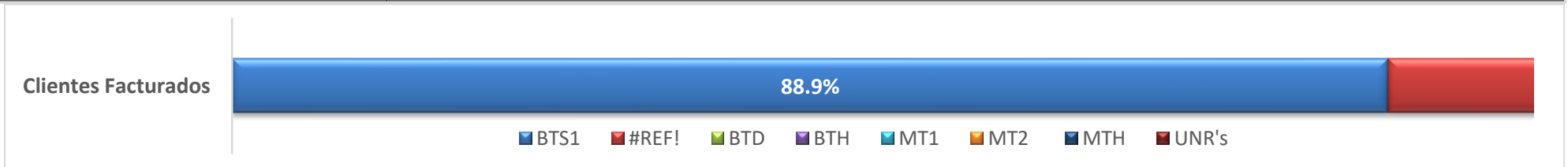
Año Móvil: **abr 20 - mar 21**

Empresa Tipo Cliente	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	859.5	915.9	106.6%	2,592.6	2,342.0	90.3%	11,890.7	11,639.0	97.9%
	BTS2	360.2	363.5	100.9%	1,053.2	1,026.5	97.5%	4,350.3	4,286.5	98.5%
	BTD	139.7	110.4	79.0%	421.3	318.2	75.5%	1,694.2	1,337.4	78.9%
	BTH	1.4	1.5	113.8%	4.0	4.1	101.9%	17.0	17.4	102.7%
	MTD1	359.0	373.3	104.0%	1,099.4	1,077.5	98.0%	4,548.5	4,453.0	97.9%
	MTD2	193.2	197.4	102.2%	604.0	699.0	115.7%	2,522.5	2,568.2	101.8%
	MTH	16.3	16.4	100.6%	46.3	47.5	102.5%	192.4	192.3	99.9%
	UNR's	218.5	213.2	97.6%	646.2	641.4	99.3%	2,382.4	2,390.4	100.3%
	EDENorte	2,147.7	2,191.55	102.0%	6,467.0	6,156.1	95.2%	27,598.0	26,884.2	97.4%
EDESUR	BTS1	864.5	897.8	103.9%	2,634.1	2,548.4	96.7%	13,121.6	11,462.4	87.4%
	BTS2	262.4	268.1	102.2%	760.7	738.3	97.1%	3,069.8	2,967.9	96.7%
	BTD	304.7	309.1	101.4%	920.2	855.6	93.0%	3,821.7	3,613.6	94.6%
	BTH	5.2	4.4	85.0%	13.2	12.6	95.8%	55.5	55.2	99.5%
	MTD1	758.7	763.3	100.6%	2,215.9	1,930.0	87.1%	8,970.6	8,769.4	97.8%
	MTD2	128.2	129.3	100.8%	362.7	346.7	95.6%	1,435.7	1,413.9	98.5%
	MTH	32.4	30.5	94.1%	82.7	80.1	96.8%	338.7	337.0	99.5%
	UNR's	355.3	373.2	105.0%	1,047.6	1,062.7	101.4%	4,246.4	4,256.2	100.2%
EDESUR	2,711.3	2,775.56	102.4%	8,037.0	7,574.4	94.2%	35,060.0	32,875.8	93.8%	
EDEEste	BTS1	574.0	622.3	108.4%	1,737.8	1,720.3	99.0%	8,169.1	7,570.7	92.7%
	BTS2	251.1	253.1	100.8%	719.7	705.2	98.0%	2,852.9	2,799.1	98.1%
	BTD	118.4	91.9	77.6%	358.0	263.8	73.7%	1,449.2	1,134.3	78.3%
	BTH	0.5	0.5	99.2%	1.5	1.5	100.7%	6.7	6.6	98.0%
	MTD1	407.0	402.8	99.0%	1,185.3	1,104.8	93.2%	4,847.2	4,764.9	98.3%
	MTD2	187.6	169.6	90.4%	541.3	441.3	81.5%	2,133.9	1,965.1	92.1%
	MTH	8.3	8.6	103.3%	24.2	23.3	96.3%	96.1	99.0	103.1%
	UNR's	209.4	196.3	93.7%	539.2	520.5	96.5%	1,878.2	1,777.5	94.6%
EDEEste	1,756.3	1,745.14	99.4%	5,107.0	4,780.6	93.6%	21,433.3	20,117.3	93.9%	
EDE's	BTS1	2,297.9	2,436.0	106.0%	6,964.5	6,610.6	94.9%	33,181.5	30,672.1	92.4%
	BTS2	873.8	884.8	101.3%	2,533.6	2,470.1	97.5%	10,273.0	10,053.5	97.9%
	BTD	562.8	511.3	90.9%	1,699.5	1,437.6	84.6%	6,965.0	6,085.3	87.4%
	BTH	7.0	6.4	91.6%	18.6	18.2	97.5%	79.2	79.2	100.1%
	MTD1	1,524.7	1,539.4	101.0%	4,500.6	4,112.3	91.4%	18,366.3	17,987.3	97.9%
	MTD2	508.9	496.2	97.5%	1,508.1	1,487.1	98.6%	6,092.1	5,947.2	97.6%
	MTH	57.1	55.5	97.3%	153.2	150.8	98.5%	627.2	628.3	100.2%
	UNR's	783.2	782.6	99.9%	2,233.0	2,224.5	99.6%	8,506.9	8,424.2	99.0%
Total EDE's	6,615.3	6,712.2	101.5%	19,611.0	18,511.2	94.4%	84,091.2	79,877.2	95.0%	



Indicadores por Rango de Consumo y Tarifa

Tarifa EDE's mar-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,918,046	1,802,707	156.2	856.1	5.5	892.7	104.3%
	201-300 kWh	327,977	325,898	78.5	430.4	5.5	469.4	109.1%
	301-700 kWh	228,630	225,647	91.9	649.2	7.1	699.6	107.8%
	>700 kWh	28,418	27,045	44.0	362.3	8.2	374.4	103.3%
Sub-total BTS1		2,503,071	2,381,297	370.5	2,297.9	6.2	2,436.0	106.0%
BTS2	0-200 kWh	164,780	159,303	12.5	107.0	8.6	116.2	108.6%
	201-300 kWh	33,268	33,065	8.1	58.0	7.1	60.8	104.9%
	301-700 kWh	51,118	50,802	22.7	197.6	8.7	200.7	101.6%
	>700 kWh	29,760	29,519	44.5	511.3	11.5	507.2	99.2%
Sub-total BTS2		278,926	272,689	87.9	873.8	9.9	884.8	101.3%
Sub-Total Baja Tensión		2,781,997	2,653,986	458.4	3,171.8	6.9	3,320.8	104.7%
Tarifas con Demanda	BTD	11,174	11,095	48.0	562.8	11.7	511.3	101.9%
	BTH	218	212	0.5	7.0	13.8	6.4	114.9%
	MT1	10,568	10,408	153.0	1,524.7	10.0	1,539.4	94.6%
	MT2	1,050	1,007	58.3	508.9	8.7	496.2	89.7%
	MTH	534	529	5.8	57.1	9.9	55.5	98.9%
	UNR's	155	155	103.2	783.2	7.6	782.6	106.2%
Sub-Total Tar. Demanda		23,699	23,406	368.7	3,443.6	9.3	3,391.4	96.9%
Total General		2,805,696	2,677,392	827.1	6,615.3	8.0	6,712.2	101.5%



Tarifa EDENORTE mar-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	781,069	755,558	72.6	378.2	5.2	398.0	105.2%
	201-300 kWh	137,339	137,339	33.2	179.4	5.4	195.3	108.9%
	301-700 kWh	79,849	79,849	32.0	224.7	7.0	241.2	107.4%
	>700 kWh	6,228	6,228	7.4	77.2	10.4	81.4	105.5%
Sub-total BTS1		1,004,485	978,974	145.2	859.5	5.9	915.9	106.6%
BTS2	0-200 kWh	82,131	82,131	6.5	51.4	7.9	54.8	106.8%
	201-300 kWh	16,431	16,431	4.0	28.3	7.0	29.7	105.0%
	301-700 kWh	23,370	23,370	10.4	89.7	8.6	89.8	100.2%
	>700 kWh	11,349	11,349	16.5	190.9	11.6	189.1	99.1%
Sub-total BTS2		133,281	133,281	37.4	360.2	9.6	363.5	100.9%
Sub-Total Baja Tensión		1,137,766	1,112,255	182.6	1,219.7	6.7	1,279.5	104.9%
Tarifas con Demanda	BTD	1,875	1,875	12.6	139.7	11.1	110.4	101.9%
	BTH	56	56	0.1	1.4	12.7	1.5	114.9%
	MTD1	3,625	3,625	34.7	359.0	10.3	373.3	94.6%
	MTD2	441	441	21.4	193.2	9.0	197.4	89.7%
	MTH	198	198	1.7	16.3	9.7	16.4	98.9%
	UNR's	51	51	30.8	218.5	7.1	213.2	106.2%
Sub-Total Tar. Demanda		6,246	6,246	101.3	928.0	9.2	912.1	96.9%
Total General		1,144,012	1,118,501	283.9	2,147.7	7.6	2,191.5	102.0%

Clientes Facturados

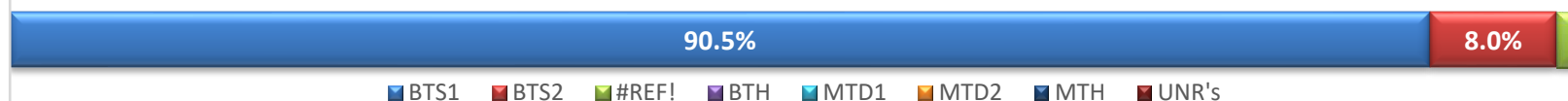


Facturación (GWh)



Tarifa EDESUR mar-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	634,555	596,041	42.2	243.0	5.8	229.2	94.3%
	201-300 kWh	95,899	95,899	23.8	131.8	5.5	137.6	104.4%
	301-700 kWh	86,242	86,242	36.9	266.7	7.2	287.7	107.8%
	>700 kWh	14,371	14,371	28.4	223.0	7.9	243.3	109.1%
Sub-total BTS1		831,067	792,553	131.3	864.5	6.6	897.8	103.9%
BTS2	0-200 kWh	38,379	38,379	3.0	29.4	9.8	31.4	106.7%
	201-300 kWh	8,284	8,284	2.1	14.9	7.1	15.3	102.4%
	301-700 kWh	14,336	14,336	6.7	57.9	8.7	58.4	100.8%
	>700 kWh	9,456	9,456	13.8	160.2	11.6	163.0	101.8%
Sub-total BTS2		70,455	70,455	25.6	262.4	10.3	268.1	102.2%
Sub-Total Baja Tensión		901,522	863,008	156.9	1,126.9	7.2	1,165.9	103.5%
Tarifas con Demanda	BTD	7,548	7,548	24.0	304.7	12.7	309.1	101.4%
	BTH	143	143	0.4	5.2	14.3	4.4	85.0%
	MTD1	4,319	4,319	76.7	758.7	9.9	763.3	100.6%
	MTD2	261	261	14.7	128.2	8.7	129.3	100.8%
	MTH	263	263	3.2	32.4	10.1	30.5	94.1%
	UNR's	71	71	49.6	355.3	7.2	373.2	105.0%
Sub-Total Tar. Demanda		12,605	12,605	168.6	1,584.4	9.4	1,609.7	96.9%
Total General		914,127	875,613	325.5	2,711.3	8.3	2,775.6	102.4%

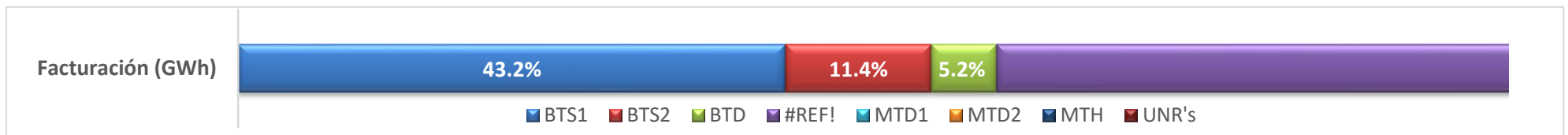
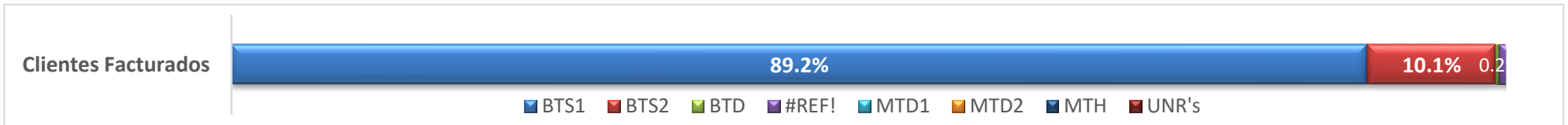
Cientes Facturados



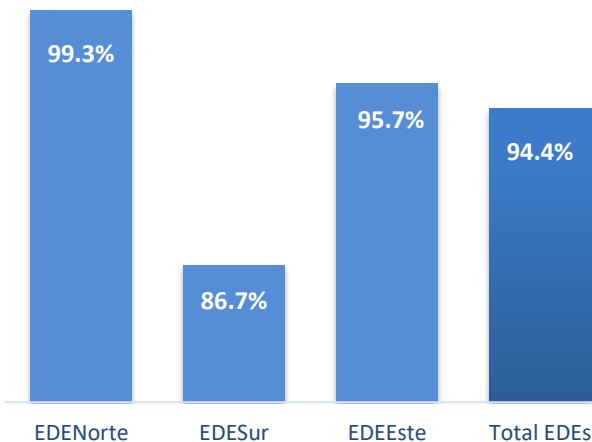
Facturación (GWh)



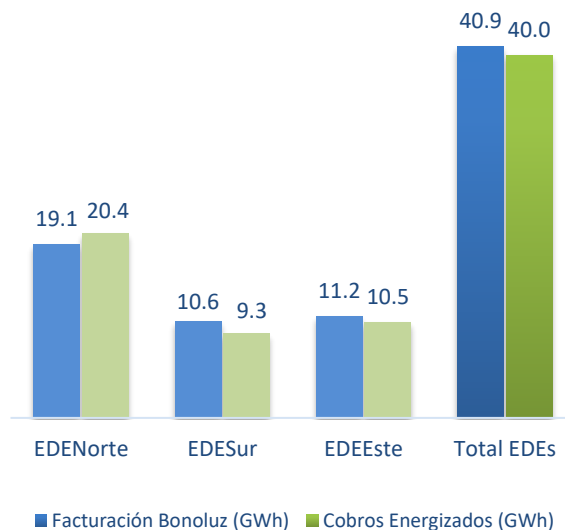
Tarifa EDEESTE mar-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	502,422	451,108	41.4	234.85	5.7	265.48	113.0%
	201-300 kWh	94,739	92,660	21.4	119.19	5.6	136.48	114.5%
	301-700 kWh	62,539	59,556	23.0	157.77	6.9	170.74	108.2%
	>700 kWh	7,819	6,446	8.1	62.17	7.6	49.64	79.9%
Sub-total BTS1		667,519	609,770	94.0	573.98	6.1	622.35	108.4%
BTS2	0-200 kWh	44,270	38,793	3.0	26.22	8.7	29.97	114.3%
	201-300 kWh	8,553	8,350	2.0	14.71	7.4	15.76	107.2%
	301-700 kWh	13,412	13,096	5.7	50.00	8.8	52.42	104.8%
	>700 kWh	8,955	8,714	14.3	160.22	11.2	154.98	96.7%
Sub-total BTS2		75,190	68,953	24.9	251.15	10.1	253.13	100.8%
Sub-Total Baja Tensión		742,709	678,723	118.9	825.13	6.9	875.48	106.1%
Tarifas con Demanda	BTD	1,751	1,672	11.3	118.37	10.5	91.89	128.8%
	BTH	19	13	0.0	0.48	11.9	0.48	100.8%
	MTD1	2,624	2,464	41.6	407.02	9.8	402.83	101.0%
	MTD2	348	305	22.3	187.55	8.4	169.57	110.6%
	MTH	73	68	0.9	8.35	9.6	8.62	96.8%
	UNR's	33	33	22.8	209.38	9.2	196.27	106.7%
Sub-Total Tar. Demanda		4,848	4,555	98.9	931.16	9.4	869.66	107.1%
Total General		747,557	683,278	217.7	1,756.29	8.1	1,745.14	99.4%



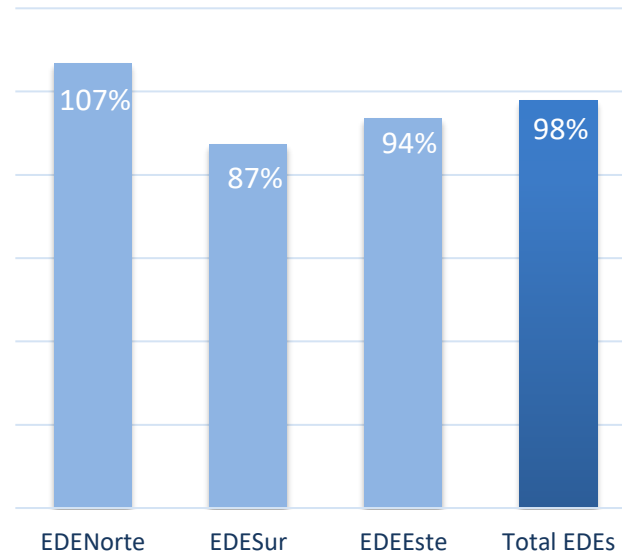
Contratos Facturados Bonoluz (%)



Facturación vs. Cobros Energizados



Índice de Cobranzas Bonoluz (%)



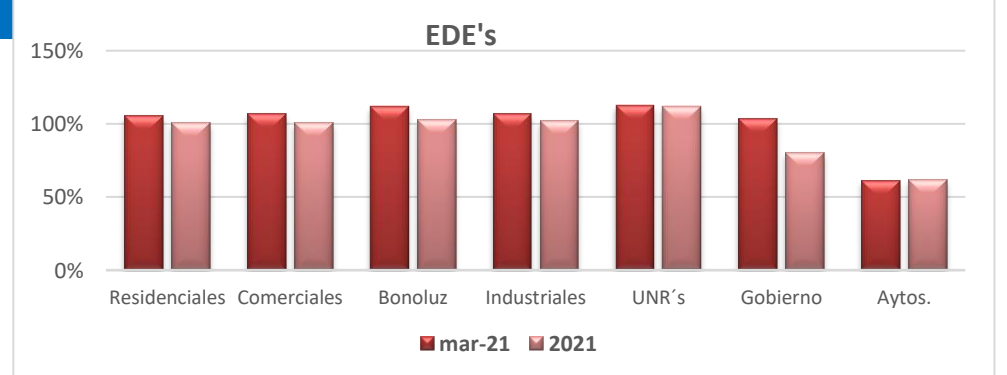
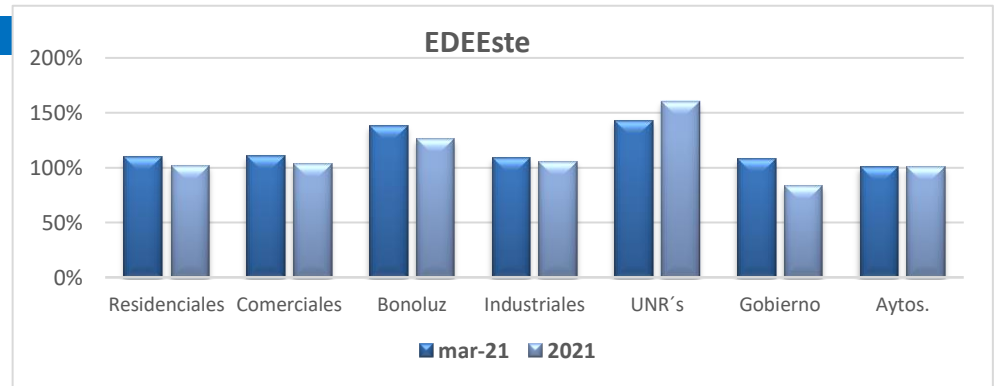
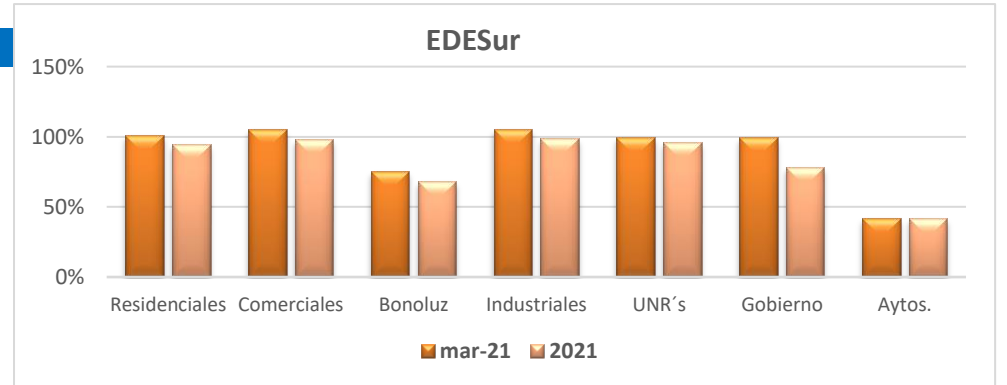
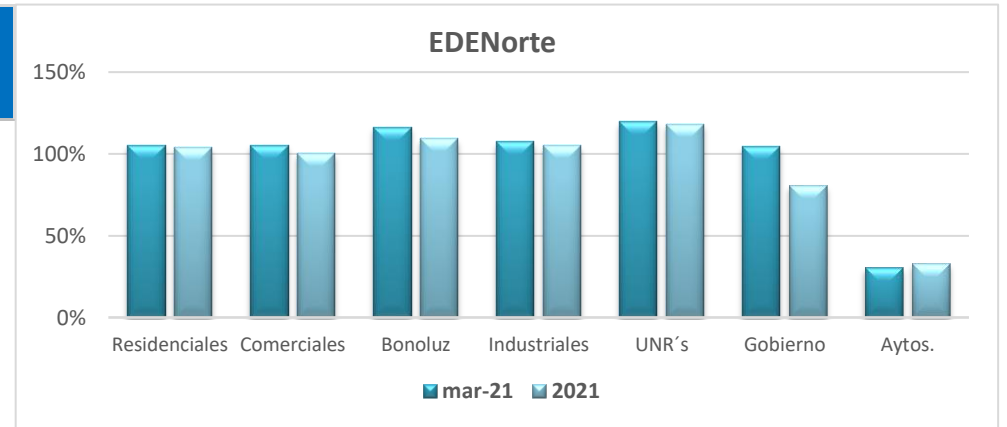
Mes: mar-21

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	141,131	140,107	99.3%	19.1	98.4	105.0	20.4	106.7%
EDESUR	104,583	90,716	86.7%	10.6	59.8	52.2	9.3	87.4%
EDEEste	100,841	96,469	95.7%	11.2	61.7	57.8	10.5	93.6%
Total EDEs	346,555	327,292	94.4%	40.9	219.9	215.0	40.0	97.8%

Mes: mar-21

Acumulado Año: 2021

Empresa Tipo Cliente	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
EDENorte						
Residenciales	861,056	907,893	105.4%	856,700	890,532	103.9%
Comerciales	104,913	110,605	105.4%	104,086	104,364	100.3%
Bonoluz	140,285	163,195	116.3%	140,361	153,493	109.4%
Industriales	3,307	3,562	107.7%	3,284	3,451	105.1%
UNR's	103	123	119.4%	97	115	118.2%
Gobierno	5,652	5,924	104.8%	5,654	4,577	80.9%
<i>Gobierno Cortable</i>	1,807	2,037	112.7%	1,820	1,995	109.6%
<i>Gobierno No Cortable</i>	3,845	3,887	101.1%	3,834	2,582	67.3%
Aytos.	1,759	536	30.5%	1,744	573	32.9%
Total EDENorte	1,117,075	1,191,838	106.7%	1,111,926	1,157,104	104.1%
EDESUR						
Residenciales	595,743	599,971	100.7%	587,498	554,046	94.3%
Comerciales	39,984	41,925	104.9%	39,244	38,552	98.2%
Bonoluz	94,455	70,923	75.1%	93,862	63,974	68.2%
Industriales	10,328	10,859	105.1%	10,148	10,024	98.8%
UNR's	142	141	99.3%	144	137	95.6%
Gobierno	5,135	5,108	99.5%	4,993	3,907	78.2%
<i>Gobierno Cortable</i>	1,844	1,882	102.1%	1,735	1,749	100.8%
<i>Gobierno No Cortable</i>	3,291	3,226	98.0%	3,258	2,157	66.2%
Aytos.	1,111	467	42.0%	1,090	456	41.8%
Total EDESUR	746,898	729,394	97.7%	736,979	671,096	91.1%
EDEEeste						
Residenciales	530,695	586,625	110.5%	524,184	535,875	102.2%
Comerciales	65,888	73,107	111.0%	64,986	67,512	103.9%
Bonoluz	101,486	140,679	138.6%	98,911	124,806	126.2%
Industriales	5,951	6,471	108.7%	5,953	6,304	105.9%
UNR's	37	53	143.2%	38	60	160.2%
Gobierno	3,188	3,441	107.9%	3,135	2,631	83.9%
<i>Gobierno Cortable</i>	913	1,246	136.5%	890	1,160	130.3%
<i>Gobierno No Cortable</i>	2,275	2,195	96.5%	2,245	1,471	65.5%
Aytos.	1,883	1,899	100.8%	1,857	1,876	101.0%
Total EDEEeste	709,128	812,275	114.5%	699,063	739,064	105.7%
EDE's						
Residenciales	1,987,494	2,094,489	105.4%	1,968,382	1,980,453	100.6%
Comerciales	210,785	225,637	107.0%	208,316	210,428	101.0%
Bonoluz	336,226	374,797	111.5%	333,134	342,273	102.7%
Industriales	19,586	20,892	106.7%	19,386	19,778	102.0%
UNR's	282	317	112.4%	278	312	112.2%
Gobierno	13,975	14,473	103.6%	13,782	11,114	80.6%
<i>Gobierno Cortable</i>	4,564	5,165	113.2%	4,446	4,904	110.3%
<i>Gobierno No Cortable</i>	9,411	9,308	98.9%	9,337	6,210	66.5%
Aytos.	4,753	2,902	61.1%	4,691	2,905	61.9%
Total EDE's	2,573,101	2,733,507	106.2%	2,547,969	2,567,264	100.8%



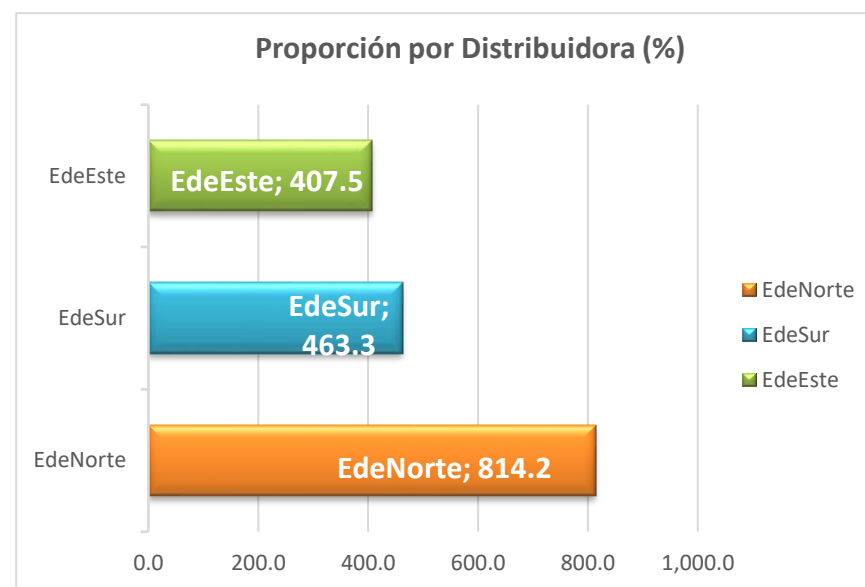
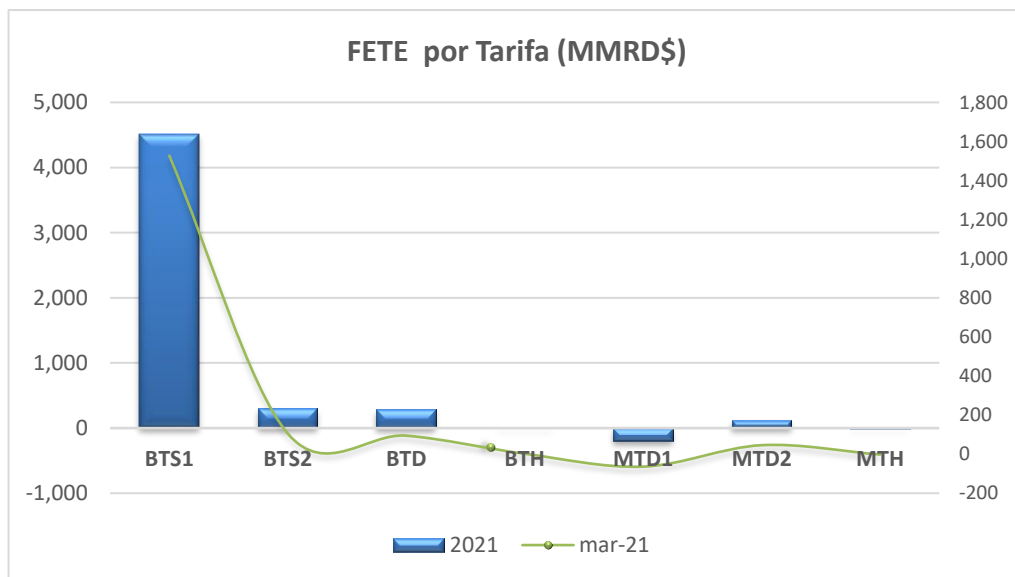
FETE por Empresa Distribuidora y Tarifa

mar-21

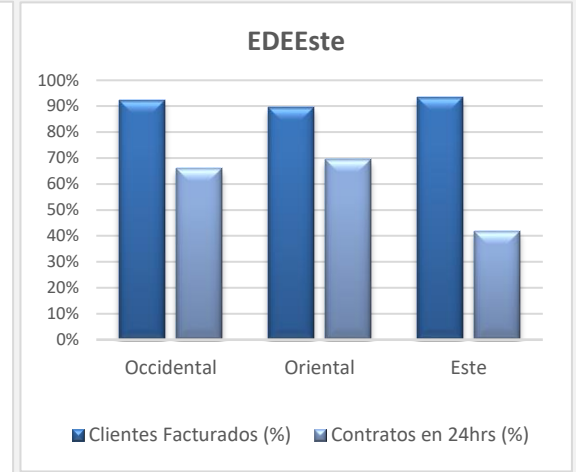
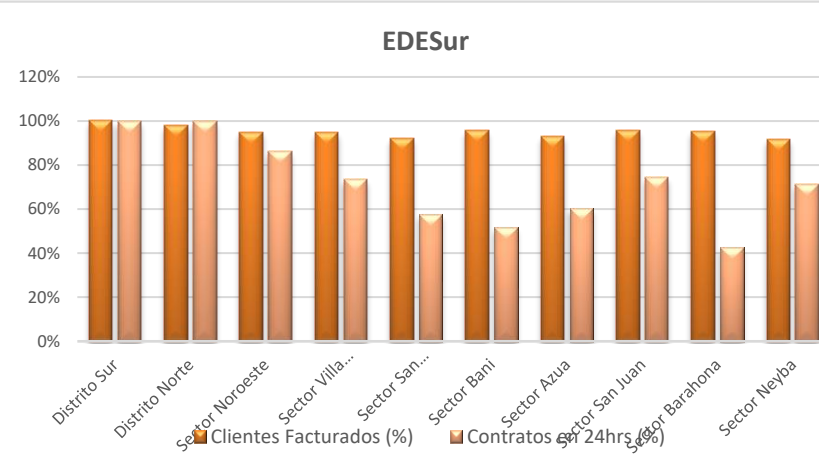
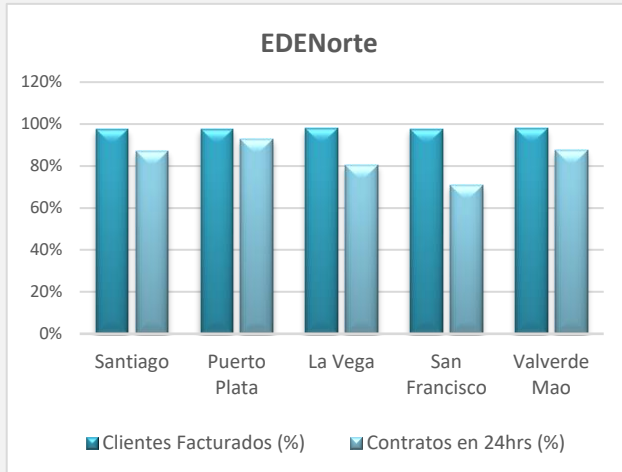
Acumulado Año: 2021

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	665.0	494.9	367.4	1,527.3
BTS2	63.8	29.6	12.0	105.3
BTD	31.7	46.7	16.4	94.8
BTH	0.5	1.4	0.2	2.1
MTD1	15.1	(80.6)	1.5	(63.9)
MTD2	37.7	(1.4)	9.7	45.9
MTH	0.5	(2.9)	0.3	(2.1)
Total Tarifas	814.2	463.3	407.5	1,709.4

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	1,990.7	1,423.1	1,099.9	4,513.7
BTS2	188.1	77.8	35.4	301.3
BTD	91.6	141.3	53.5	286.3
BTH	1.3	4.0	0.5	5.8
MTD1	18.4	(226.8)	10.0	(198.5)
MTD2	89.6	(0.4)	31.1	120.3
MTH	0.8	(7.9)	1.4	(5.7)
Total Tarifas	2,380.3	1,340.4	1,231.8	5,023.2



Cartera de Clientes por Sector



Mes: mar-21

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	394,285	385,186	336,988	336,074	27,092	97.7%	87.5%	87.2%
	Puerto Plata	141,632	138,279	123,151	128,588	6,136	97.6%	89.1%	93.0%
	La Vega	246,216	241,434	208,444	194,496	30,829	98.1%	86.3%	80.6%
	San Francisco	223,677	218,136	186,307	155,045	28,408	97.5%	85.4%	71.1%
	Valverde Mao	138,202	135,466	112,828	118,748	9,419	98.0%	83.3%	87.7%
Total EDENorte		1,144,012	1,118,501	967,718	932,951	101,884	97.8%	86.5%	83.4%
EDESur	Distrito Sur	155,938	156,538	142,886	155,892	270	100.4%	91.3%	99.6%
	Distrito Norte	117,301	115,012	106,455	114,740	169	98.0%	92.6%	99.8%
	Sector Noroeste	159,850	151,879	134,811	130,947	3,521	95.0%	88.8%	86.2%
	Sector Villa Altagracia	96,653	91,531	79,261	67,162	10,363	94.7%	86.6%	73.4%
	Sector San Cristobal	135,874	125,078	108,987	72,133	13,054	92.1%	87.1%	57.7%
	Sector Bani	58,296	55,747	46,206	28,853	5,008	95.6%	82.9%	51.8%
	Sector Azua	41,723	38,793	29,556	23,355	8,957	93.0%	76.2%	60.2%
	Sector San Juan	77,504	74,164	62,387	55,094	9,720	95.7%	84.1%	74.3%
	Sector Barahona	49,083	46,763	38,079	19,867	20,005	95.3%	81.4%	42.5%
	Sector Neyba	21,905	20,108	16,263	14,273	5,732	91.8%	80.9%	71.0%
Total EDESur		914,127	875,613	764,891	682,316	76,799	95.8%	87.4%	77.9%
EDEEste	Occidental	218,826	201,817	163,717	132,821	42,511	92.2%	81.1%	65.8%
	Oriental	302,974	270,671	220,734	188,218	40,018	89.3%	81.6%	69.5%
	Este	225,757	210,790	175,571	87,814	35,883	93.4%	83.3%	41.7%
Total EDEEste		747,557	683,278	560,022	408,853	118,412	91.4%	82.0%	59.8%
Total EDE's		2,805,696	2,677,392	2,292,631	2,024,120	297,095	95.4%	85.6%	75.6%



Glosario:

- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Bahoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

Informe de Gestión Comercial



edenorte edesur edeeste

**Dirección de Gestión de Energía
Gerencia de Control de Gestión**

Elaborado por:

Sandra Mendoza

Revisado y aprobado por:

Santa Ramos