

Informe de Gestión Comercial

Enero - 2021



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Corporación Dominicana de Empresas Eléctricas Estatales

edenorte edesur edeeste

**Dirección de Gestión de Energía
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



EDESur



EDEEste



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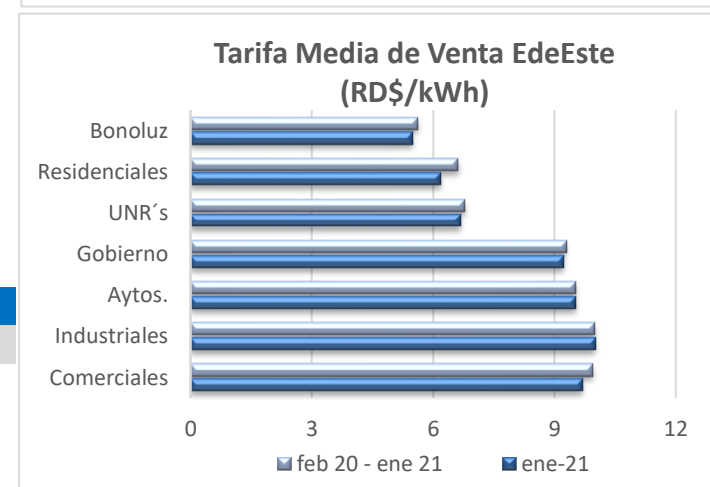
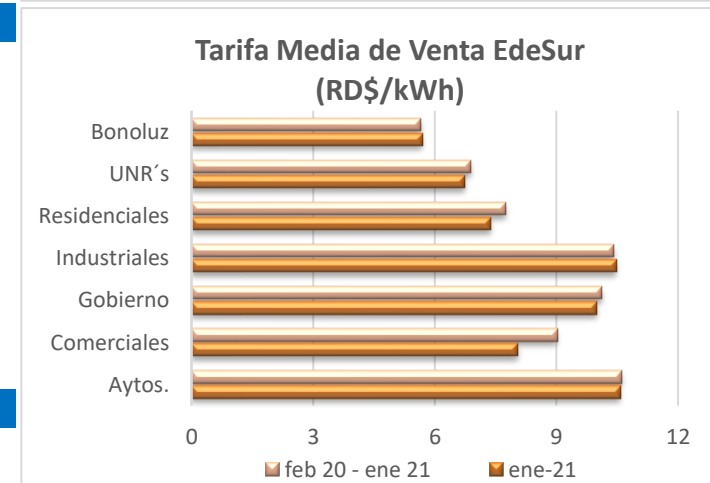
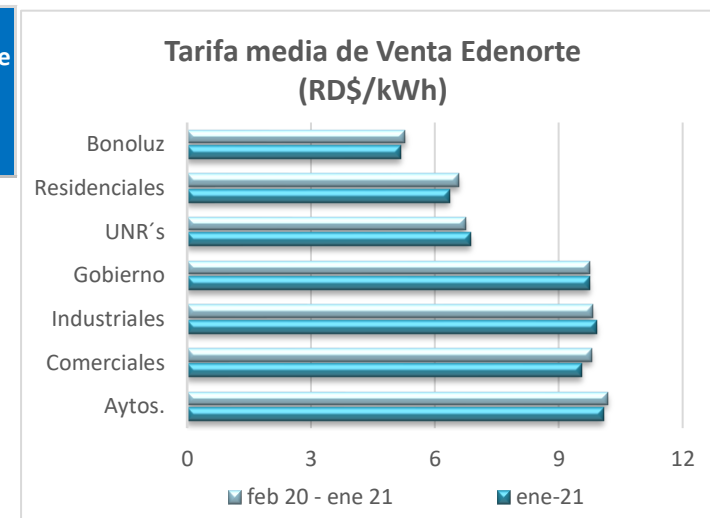
- **Cartera de Clientes**

Mes: ene-21

Acumulado Año: 2021

Año Móvil: feb 20 - ene 21

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
Residenciales	134.2	853.7	6.4	134.2	853.7	6.4	1,735.4	11,421.7	6.6
Comerciales	38.9	371.6	9.6	38.9	371.6	9.6	476.7	4,675.4	9.8
Bonoluz	19.4	100.0	5.2	19.4	100.0	5.2	249.1	1,315.8	5.3
Industriales	32.9	326.1	9.9	32.9	326.1	9.9	418.8	4,112.9	9.8
UNR's	30.2	207.5	6.9	30.2	207.5	6.9	353.0	2,380.7	6.7
Gobierno	20.5	200.0	9.7	20.5	200.0	9.7	252.3	2,456.8	9.7
<i>Gobierno Cortable</i>	2.3	26.3	11.6	2.3	26.3	11.6	29.2	337.3	11.6
<i>Gobierno No Cortable</i>	18.3	173.7	9.5	18.3	173.7	9.5	223.1	2,119.5	9.5
Aytos.	9.2	92.8	10.1	9.2	92.8	10.1	105.4	1,072.9	10.2
Total EDENorte	285.2	2,151.7	7.5	285.2	2,151.7	7.5	3,590.6	27,436.2	7.6
EDESUR									
Residenciales	124.3	917.5	7.4	124.3	917.5	7.4	1,670.3	12,934.0	7.7
Comerciales	26.1	209.9	8.0	26.1	209.9	8.0	340.6	3,071.1	9.0
Bonoluz	10.9	61.9	5.7	10.9	61.9	5.7	139.4	789.9	5.7
Industriales	69.2	725.3	10.5	69.2	725.3	10.5	892.8	9,289.9	10.4
UNR's	52.0	351.0	6.7	52.0	351.0	6.7	618.0	4,252.8	6.9
Gobierno	32.0	319.8	10.0	32.0	319.8	10.0	396.2	4,011.7	10.1
<i>Gobierno Cortable</i>	7.6	80.2	10.5	7.6	80.2	10.5	97.5	1,096.8	11.2
<i>Gobierno No Cortable</i>	24.4	239.6	9.8	24.4	239.6	9.8	298.7	2,914.9	9.8
Aytos.	6.5	68.6	10.6	6.5	68.6	10.6	76.9	816.3	10.6
Total EDESUR	321.0	2,654.0	8.3	321.0	2,654.0	8.3	4,134.2	35,165.7	8.5
EDEESTE									
Residenciales	81.2	502.1	6.2	81.2	502.1	6.2	1,154.1	7,640.9	6.6
Comerciales	18.1	175.3	9.7	18.1	175.3	9.7	199.1	1,981.5	10.0
Bonoluz	11.4	62.6	5.5	11.4	62.6	5.5	145.9	819.7	5.6
Industriales	43.1	431.5	10.0	43.1	431.5	10.0	528.3	5,285.4	10.0
UNR's	25.2	168.5	6.7	25.2	168.5	6.7	275.8	1,870.8	6.8
Gobierno	25.9	239.3	9.2	25.9	239.3	9.2	316.2	2,938.3	9.3
<i>Gobierno Cortable</i>	4.7	46.4	9.9	4.7	46.4	9.9	79.6	766.4	9.6
<i>Gobierno No Cortable</i>	21.2	192.9	9.1	21.2	192.9	9.1	236.6	2,171.9	9.2
Aytos.	8.5	81.4	9.5	8.5	81.4	9.5	100.1	952.8	9.5
Total EDEEste	213.5	1,660.6	7.8	213.5	1,660.6	7.8	2,719.6	21,489.4	7.9
Total EDE's	819.7	6,466.2	7.9	819.7	6,466.2	7.9	10,444.4	84,091.3	8.1



Facturación por Tipo de Tarifa

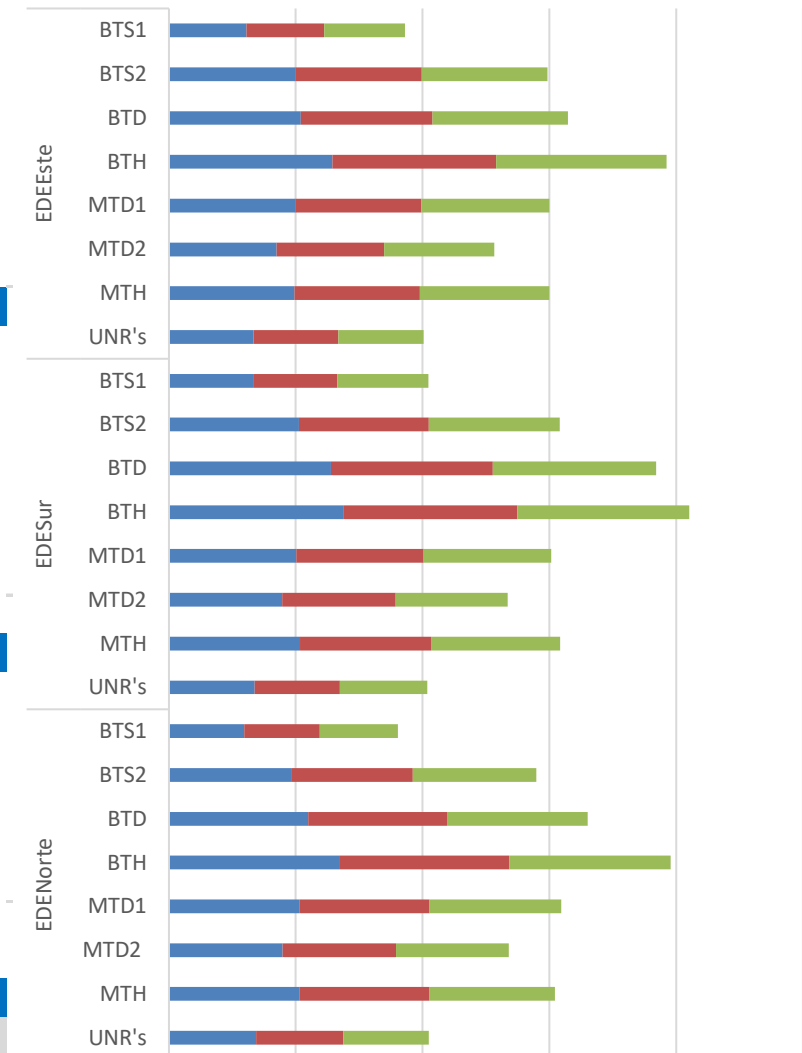
Puntual Mes: ene-21

Acumulado Año: 2021

Año Móvil: feb 20 - ene 21

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	
EDENorte	BTS1	145.8	866.4	5.9	145.8	866.4	5.9	1,888.5	11,678.8	6.2
	BTS2	36.3	349.6	9.6	36.3	349.6	9.6	450.6	4,385.1	9.7
	BTD	12.8	140.9	11.0	12.8	140.9	11.0	152.2	1,684.8	11.1
	BTH	0.1	1.3	13.4	0.1	1.3	13.4	1.3	17.2	12.8
	MTD1	35.9	369.4	10.3	35.9	369.4	10.3	442.2	4,582.8	10.4
	MTD2	22.6	202.5	9.0	22.6	202.5	9.0	283.6	2,516.7	8.9
	MTH	1.4	14.1	10.3	1.4	14.1	10.3	19.2	190.3	9.9
	UNR's	30.2	207.5	6.9	30.2	207.5	6.9	353.0	2,380.7	6.7
Total EDENorte	285.2	2,151.7	7.5	285.2	2,151.7	7.5	3,590.6	27,436.2	7.6	
EDESUR	BTS1	134.0	889.7	6.6	134.0	889.7	6.6	1,810.1	13,012.8	7.2
	BTS2	24.4	249.5	10.2	24.4	249.5	10.2	300.6	3,104.1	10.3
	BTD	23.9	304.9	12.8	23.9	304.9	12.8	300.7	3,868.3	12.9
	BTH	0.3	3.8	13.7	0.3	3.8	13.7	4.1	55.6	13.6
	MTD1	71.7	719.9	10.0	71.7	719.9	10.0	905.6	9,101.4	10.0
	MTD2	12.4	110.6	8.9	12.4	110.6	8.9	161.0	1,423.7	8.8
	MTH	2.4	24.5	10.3	2.4	24.5	10.3	34.1	346.9	10.2
	UNR's	52.0	351.0	6.7	52.0	351.0	6.7	618.0	4,252.8	6.9
Total EDESUR	321.0	2,654.0	8.3	321.0	2,654.0	8.3	4,134.2	35,165.7	8.5	
EDEEste	BTS1	93.1	569.5	6.1	93.1	569.5	6.1	1,279.9	8,169.9	6.4
	BTS2	23.2	231.3	10.0	23.2	231.3	10.0	293.5	2,917.1	9.9
	BTD	11.6	120.8	10.4	11.6	120.8	10.4	136.5	1,456.9	10.7
	BTH	0.0	0.5	12.9	0.0	0.5	12.9	0.5	6.9	13.4
	MTD1	39.3	391.5	10.0	39.3	391.5	10.0	484.9	4,903.2	10.1
	MTD2	20.2	171.3	8.5	20.2	171.3	8.5	244.0	2,119.5	8.7
	MTH	0.7	7.4	9.9	0.7	7.4	9.9	9.4	95.6	10.2
	UNR's	25.2	168.4	6.7	25.2	168.4	6.7	270.9	1,820.2	6.7
Total EDEEste	213.5	1,660.6	7.8	213.5	1,660.6	7.8	2,719.6	21,489.4	7.9	
Total EDE's	819.7	6,466.2	7.9	819.7	6,466.2	7.9	10,444.4	84,091.3	8.1	

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

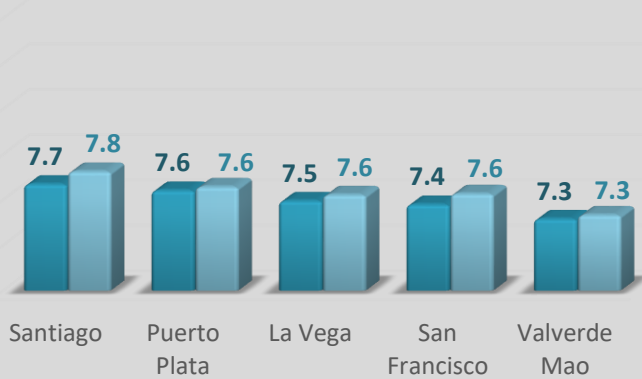


■ ene-21 ■ 2021 ■ feb 20 - ene 21

Facturación por Sector Comercial

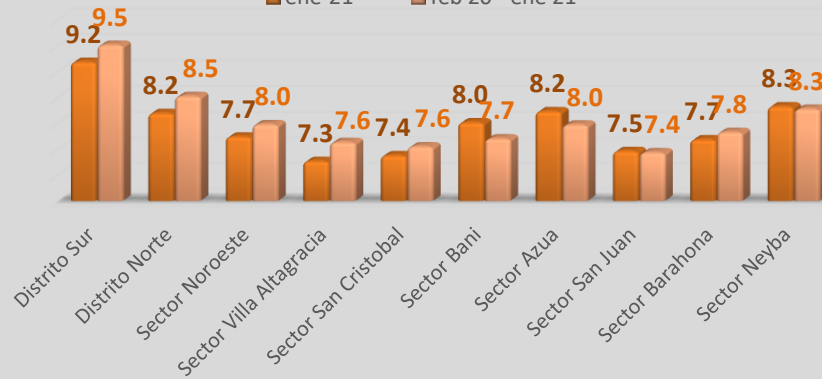
Monómico EDENorte (RD\$/kWh)

ene-21 feb 20 - ene 21



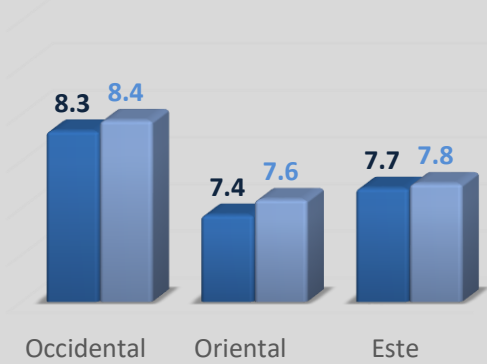
Monómico EDESUR (RD\$/kWh)

ene-21 feb 20 - ene 21



Monómico EDEEste (RD\$/kWh)

ene-21 feb 20 - ene 21



Puntual Mes: ene-21

Acumulado: 2021

Año Móvil: feb 20 - ene 21

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	110.3	846.1	7.7	110.3	846.1	7.7	1,375.1	10,741.8	7.8
	Puerto Plata	36.0	273.7	7.6	36.0	273.7	7.6	445.3	3,403.3	7.6
	La Vega	59.0	441.9	7.5	59.0	441.9	7.5	753.5	5,692.4	7.6
	San Francisco	48.8	363.3	7.4	48.8	363.3	7.4	617.1	4,669.2	7.6
	Valverde Mao	31.1	226.7	7.3	31.1	226.7	7.3	399.5	2,929.4	7.3
Total EDENorte		285.2	2,151.7	7.5	285.2	2,151.7	7.5	3,590.6	27,436.2	7.6
EDESUR	Distrito Sur	113.5	1,043.6	9.2	113.5	1,043.6	9.2	1,475.3	14,046.5	9.5
	Distrito Norte	47.0	385.1	8.2	47.0	385.1	8.2	614.7	5,241.4	8.5
	Sector Noroeste	43.9	339.6	7.7	43.9	339.6	7.7	630.1	5,028.4	8.0
	Sector Villa Altagracia	22.2	161.5	7.3	22.2	161.5	7.3	234.1	1,787.6	7.6
	Sector San Cristobal	41.9	308.9	7.4	41.9	308.9	7.4	528.8	3,992.6	7.6
	Sector Bani	13.3	106.9	8.0	13.3	106.9	8.0	168.8	1,301.0	7.7
	Sector Azua	11.5	94.8	8.2	11.5	94.8	8.2	137.1	1,093.2	8.0
	Sector San Juan	11.5	86.1	7.5	11.5	86.1	7.5	145.6	1,083.2	7.4
	Sector Barahona	11.1	85.7	7.7	11.1	85.7	7.7	138.0	1,080.7	7.8
	Sector Neyba	5.0	41.8	8.3	5.0	41.8	8.3	61.7	511.2	8.3
Total EDESUR		321.0	2,654.0	8.3	321.0	2,654.0	8.3	4,134.2	35,165.7	8.5
EDEEste	Occidental	68.7	571.9	8.3	68.7	571.9	8.3	875.2	7,380.4	8.4
	Oriental	95.6	709.8	7.4	95.6	709.8	7.4	1,198.5	9,097.0	7.6
	Este	49.1	378.8	7.7	49.1	378.8	7.7	645.9	5,011.9	7.8
Total EDEEste		213.5	1,660.6	7.8	213.5	1,660.6	7.8	2,719.6	21,489.4	7.9
Total EDE's		819.7	6,466.2	7.9	819.7	6,466.2	7.9	10,444.4	84,091.3	8.1

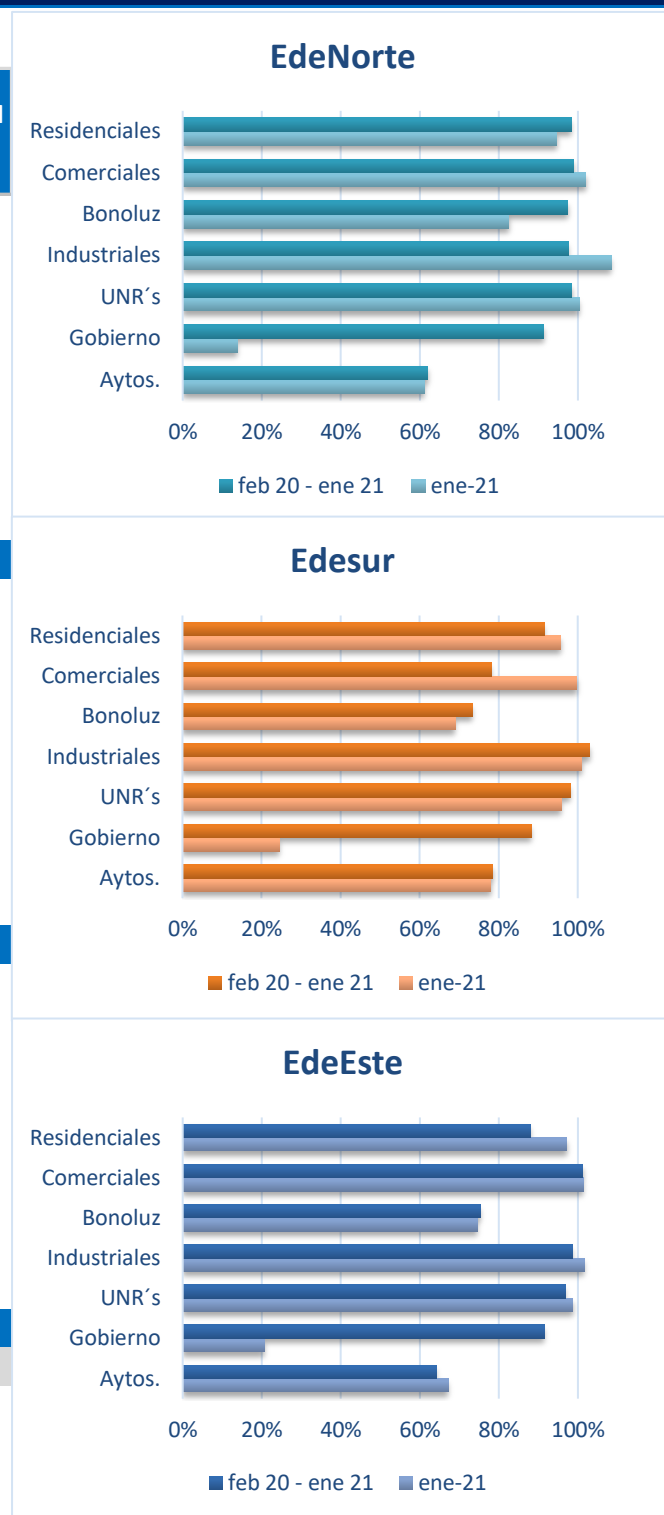
Cobros por Empresa Distribuidora y Tipo de Clientes

Puntual Mes: ene-21

Acumulado Año: 2021

Año Móvil: feb 20 - ene 21

Empresa Tipo Cliente	Puntual Mes: ene-21			Acumulado Año: 2021			Año Móvil: feb 20 - ene 21		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
EDENorte									
Residenciales	853.7	807.8	94.6%	853.7	807.8	94.6%	11,421.7	11,238.1	98.4%
Comerciales	371.6	378.9	102.0%	371.6	378.9	102.0%	4,675.4	4,624.5	98.9%
Bonoluz	100.0	82.5	82.5%	100.0	82.5	82.5%	1,315.8	1,281.7	97.4%
Industriales	326.1	353.6	108.4%	326.1	353.6	108.4%	4,112.9	4,016.1	97.6%
UNR's	207.5	208.3	100.4%	207.5	208.3	100.4%	2,380.7	2,344.7	98.5%
Gobierno	200.0	27.7	13.8%	200.0	27.7	13.8%	2,456.8	2,242.8	91.3%
<i>Gobierno Cortable</i>	26.3	27.7	105.3%	26.3	27.7	105.3%	337.3	329.1	97.6%
<i>Gobierno No Cortable</i>	173.7	0.0	0.0%	173.7	0.0	0.0%	2,119.5	1,913.7	90.3%
Aytos.	92.8	56.7	61.1%	92.8	56.7	61.1%	1,072.9	665.0	62.0%
Total EDENorte	2,151.7	1,915.5	89.0%	2,151.7	1,915.5	89.0%	27,436.2	26,412.9	96.3%
EDESUR									
Residenciales	917.5	877.6	95.6%	917.5	877.6	95.6%	12,934.0	11,836.1	91.5%
Comerciales	209.9	209.4	99.8%	209.9	209.4	99.8%	3,071.1	2,400.8	78.2%
Bonoluz	61.9	42.7	69.0%	61.9	42.7	69.0%	789.9	579.9	73.4%
Industriales	725.3	733.1	101.1%	725.3	733.1	101.1%	9,289.9	9,578.2	103.1%
UNR's	351.0	336.5	95.9%	351.0	336.5	95.9%	4,252.8	4,173.1	98.1%
Gobierno	319.8	78.5	24.6%	319.8	78.5	24.6%	4,011.7	3,538.6	88.2%
<i>Gobierno Cortable</i>	80.2	78.5	97.9%	80.2	78.5	97.9%	1,096.8	1,083.7	98.8%
<i>Gobierno No Cortable</i>	239.6	0.0	0.0%	239.6	0.0	0.0%	2,914.9	2,454.8	84.2%
Aytos.	68.6	53.5	78.0%	68.6	53.5	78.0%	816.3	640.8	78.5%
Total EDESUR	2,654.0	2,331.3	87.8%	2,654.0	2,331.3	87.8%	35,165.7	32,747.3	93.1%
EDEESTE									
Residenciales	502.1	488.2	97.2%	502.1	488.2	97.2%	7,640.9	6,726.1	88.0%
Comerciales	175.3	177.7	101.4%	175.3	177.7	101.4%	1,981.5	2,006.0	101.2%
Bonoluz	62.6	46.7	74.6%	62.6	46.7	74.6%	819.7	617.5	75.3%
Industriales	431.5	438.6	101.7%	431.5	438.6	101.7%	5,285.4	5,206.4	98.5%
UNR's	168.5	166.2	98.7%	168.5	166.2	98.7%	1,870.8	1,810.4	96.8%
Gobierno	239.3	49.4	20.6%	239.3	49.4	20.6%	2,938.3	2,689.6	91.5%
<i>Gobierno Cortable</i>	46.4	49.4	106.4%	46.4	49.4	106.4%	766.4	618.8	80.7%
<i>Gobierno No Cortable</i>	192.9	0.0	0.0%	192.9	0.0	0.0%	2,171.9	2,070.8	95.3%
Aytos.	81.4	54.6	67.2%	81.4	54.6	67.2%	952.8	611.5	64.2%
Total EDEESTE	1,660.6	1,421.5	85.6%	1,660.6	1,421.5	85.6%	21,489.4	19,667.5	91.5%
Total EDE's	6,466.2	5,668.3	87.7%	6,466.2	5,668.3	87.7%	84,091.3	78,827.7	93.7%

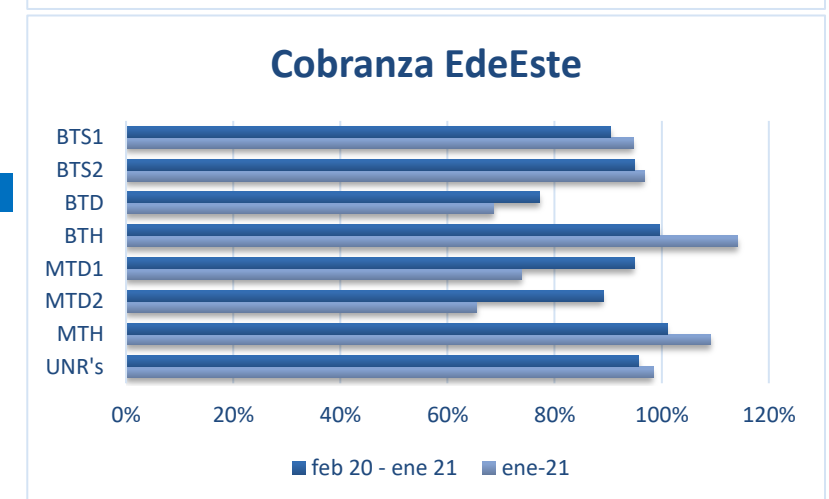
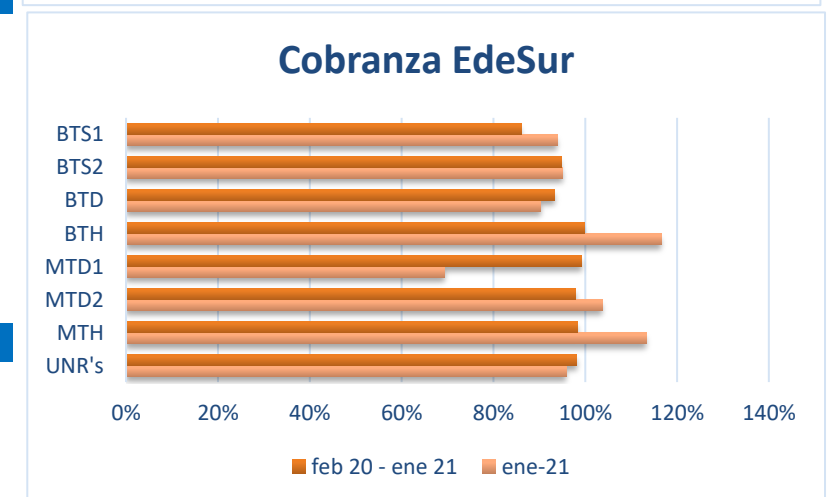
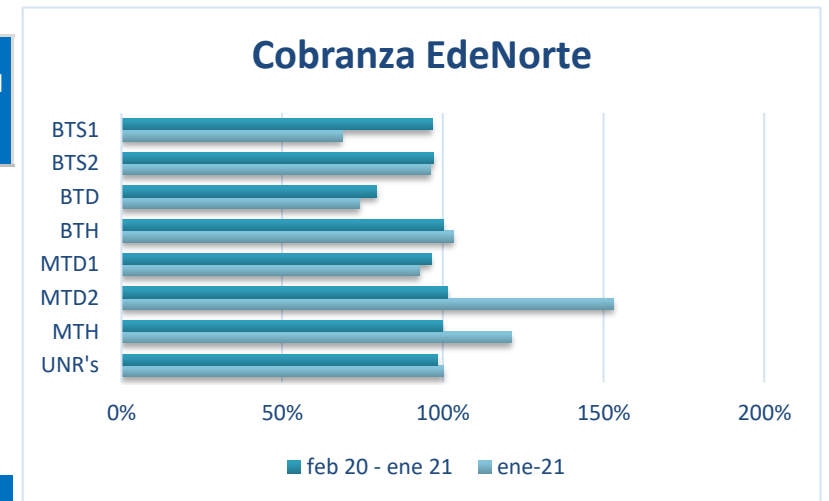


Mes: **ene-21**

Acumulado Año: **2021**

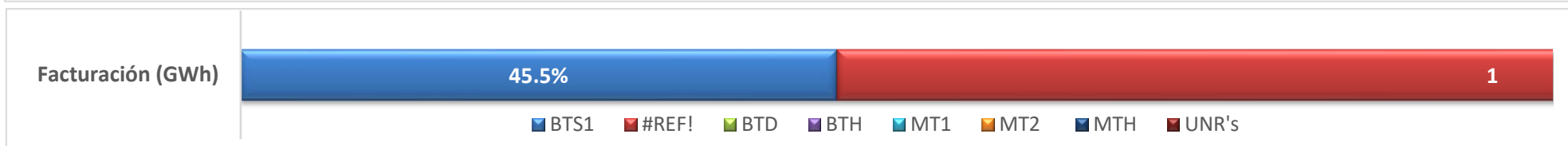
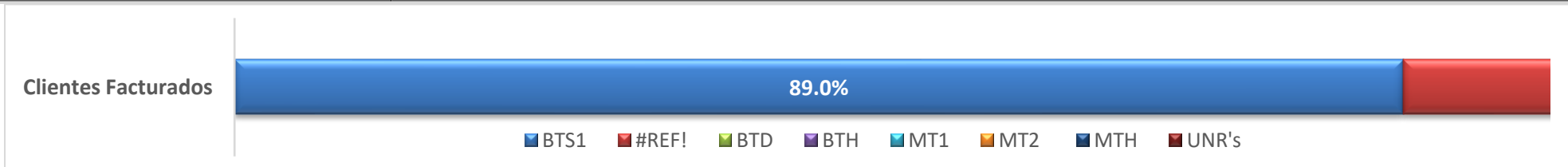
Año Móvil: **feb 20 - ene 21**

Empresa Tipo Cliente	Mes: ene-21			Acumulado Año: 2021			Año Móvil: feb 20 - ene 21			
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	866.4	594.8	68.6%	866.4	594.8	68.6%	11,678.8	11,292.6	96.7%
	BTS2	349.6	336.5	96.2%	349.6	336.5	96.2%	4,385.1	4,260.6	97.2%
	BTD	140.9	104.3	74.1%	140.9	104.3	74.1%	1,684.8	1,338.9	79.5%
	BTH	1.3	1.4	103.4%	1.3	1.4	103.4%	17.2	17.2	100.3%
	MTD1	369.4	342.9	92.8%	369.4	342.9	92.8%	4,582.8	4,414.6	96.3%
	MTD2	202.5	310.3	153.2%	202.5	310.3	153.2%	2,516.7	2,554.0	101.5%
	MTH	14.1	17.1	121.4%	14.1	17.1	121.4%	190.3	190.2	100.0%
	UNR's	207.5	208.3	100.4%	207.5	208.3	100.4%	2,380.7	2,344.7	98.5%
	EDENorte	2,151.7	1,915.52	89.0%	2,151.7	1,915.5	89.0%	27,436.2	26,412.9	96.3%
EDESUR	BTS1	889.7	835.2	93.9%	889.7	835.2	93.9%	13,012.8	11,203.6	86.1%
	BTS2	249.5	237.2	95.1%	249.5	237.2	95.1%	3,104.1	2,942.0	94.8%
	BTD	304.9	275.6	90.4%	304.9	275.6	90.4%	3,868.3	3,611.8	93.4%
	BTH	3.8	4.5	116.6%	3.8	4.5	116.6%	55.6	55.5	99.8%
	MTD1	719.9	499.8	69.4%	719.9	499.8	69.4%	9,101.4	9,025.2	99.2%
	MTD2	110.6	114.7	103.7%	110.6	114.7	103.7%	1,423.7	1,394.7	98.0%
	MTH	24.5	27.8	113.3%	24.5	27.8	113.3%	346.9	341.4	98.4%
	UNR's	351.0	336.5	95.9%	351.0	336.5	95.9%	4,252.8	4,173.1	98.1%
EDESUR	2,654.0	2,331.29	87.8%	2,654.0	2,331.3	87.8%	35,165.7	32,747.3	93.1%	
EDEEste	BTS1	569.5	539.4	94.7%	569.5	539.4	94.7%	8,169.9	7,389.8	90.5%
	BTS2	231.3	223.7	96.7%	231.3	223.7	96.7%	2,917.1	2,769.8	94.9%
	BTD	120.8	82.8	68.6%	120.8	82.8	68.6%	1,456.9	1,124.3	77.2%
	BTH	0.5	0.5	114.2%	0.5	0.5	114.2%	6.9	6.9	99.5%
	MTD1	391.5	289.1	73.9%	391.5	289.1	73.9%	4,903.2	4,650.3	94.8%
	MTD2	171.3	112.1	65.4%	171.3	112.1	65.4%	2,119.5	1,887.4	89.0%
	MTH	7.4	8.0	109.2%	7.4	8.0	109.2%	95.6	96.5	101.0%
	UNR's	168.4	165.7	98.4%	168.4	165.7	98.4%	1,820.2	1,742.5	95.7%
EDEEste	1,660.6	1,421.47	85.6%	1,660.6	1,421.5	85.6%	21,489.4	19,667.5	91.5%	
EDE's	BTS1	2,325.6	1,969.4	84.7%	2,325.6	1,969.4	84.7%	32,861.5	29,886.0	90.9%
	BTS2	830.3	797.4	96.0%	830.3	797.4	96.0%	10,406.4	9,972.4	95.8%
	BTD	566.6	462.7	81.7%	566.6	462.7	81.7%	7,010.0	6,075.1	86.7%
	BTH	5.6	6.4	113.3%	5.6	6.4	113.3%	79.7	79.6	99.9%
	MTD1	1,480.8	1,131.9	76.4%	1,480.8	1,131.9	76.4%	18,587.4	18,090.1	97.3%
	MTD2	484.4	537.1	110.9%	484.4	537.1	110.9%	6,059.9	5,836.1	96.3%
	MTH	46.0	53.0	115.1%	46.0	53.0	115.1%	632.7	628.1	99.3%
	UNR's	726.9	710.5	97.7%	726.9	710.5	97.7%	8,453.6	8,260.3	97.7%
	Total EDE's	6,466.2	5,668.3	87.7%	6,466.2	5,668.3	87.7%	84,091.3	78,827.7	93.7%



Indicadores por Rango de Consumo y Tarifa

Tarifa EDE's ene-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,886,009	1,760,770	152.3	832.2	5.5	566.1	68.0%
	201-300 kWh	330,687	326,591	78.6	430.9	5.5	412.7	95.8%
	301-700 kWh	237,557	232,780	94.8	670.0	7.1	626.2	93.5%
	>700 kWh	30,121	28,374	47.3	392.6	8.3	364.4	92.8%
Sub-total BTS1		2,484,374	2,348,515	373.0	2,325.6	6.2	1,969.4	84.7%
BTS2	0-200 kWh	166,166	159,631	12.3	105.6	8.6	107.1	101.4%
	201-300 kWh	32,887	32,459	7.9	56.6	7.1	56.2	99.2%
	301-700 kWh	49,072	48,439	21.5	186.8	8.7	180.9	96.8%
	>700 kWh	28,156	27,681	42.2	481.3	11.4	453.2	94.2%
Sub-total BTS2		276,281	268,210	83.9	830.3	9.9	797.4	96.0%
Sub-Total Baja Tensión		2,760,655	2,616,725	456.9	3,155.9	6.9	2,766.8	87.7%
Tarifas con Demanda	BTD	11,178	11,088	48.3	566.6	11.7	462.7	101.9%
	BTH	216	211	0.4	5.6	13.6	6.4	114.9%
	MT1	10,459	10,285	146.9	1,480.8	10.1	1,131.9	94.6%
	MT2	1,054	1,008	55.2	484.4	8.8	537.1	89.7%
	MTH	534	529	4.5	46.0	10.2	53.0	98.9%
	UNR's	158	157	107.5	726.9	6.8	710.5	106.2%
Sub-Total Tar. Demanda		23,599	23,278	362.8	3,310.3	9.1	2,901.5	96.9%
Total General		2,784,254	2,640,003	819.7	6,466.2	7.9	5,668.3	87.7%



Tarifa EDENORTE ene-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	768,613	744,796	71.8	374.7	5.2	143.3	38.2%
	201-300 kWh	137,841	137,841	33.3	180.0	5.4	171.2	95.1%
	301-700 kWh	81,141	81,141	32.6	228.9	7.0	209.8	91.7%
	>700 kWh	6,649	6,649	8.0	82.8	10.3	70.5	85.1%
Sub-total BTS1		994,244	970,427	145.8	866.4	5.9	594.8	68.6%
BTS2	0-200 kWh	82,430	82,430	6.4	51.0	7.9	50.4	98.7%
	201-300 kWh	16,281	16,281	4.0	28.1	7.0	27.4	97.3%
	301-700 kWh	22,482	22,482	10.0	85.7	8.6	81.4	95.0%
	>700 kWh	10,891	10,891	15.9	184.7	11.6	177.3	96.0%
Sub-total BTS2		132,084	132,084	36.3	349.6	9.6	336.5	96.2%
Sub-Total Baja Tensión		1,126,328	1,102,511	182.2	1,216.0	6.7	931.2	76.6%
Tarifas con Demanda	BTD	1,873	1,873	12.8	140.9	11.0	104.3	101.9%
	BTH	54	54	0.1	1.3	13.4	1.4	114.9%
	MTD1	3,604	3,604	35.9	369.4	10.3	342.9	94.6%
	MTD2	443	443	22.6	202.5	9.0	310.3	89.7%
	MTH	196	196	1.4	14.1	10.3	17.1	98.9%
	UNR's	50	50	30.2	207.5	6.9	208.3	106.2%
Sub-Total Tar. Demanda		6,220	6,220	103.0	935.7	9.1	984.3	96.9%
Total General		1,132,548	1,108,731	285.2	2,151.7	7.5	1,915.5	89.0%

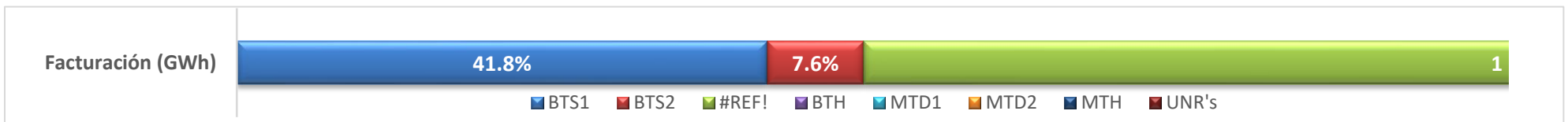
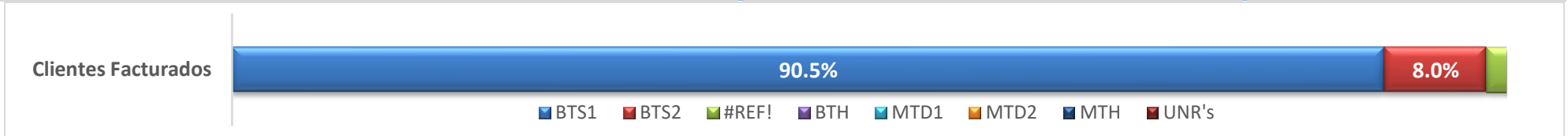
Clientes Facturados



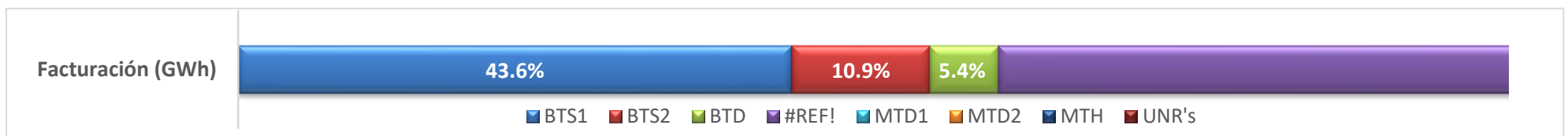
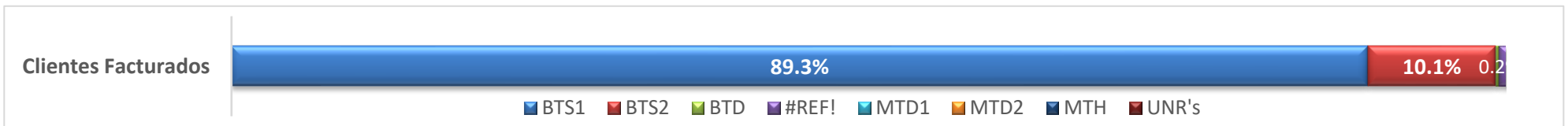
Facturación (GWh)



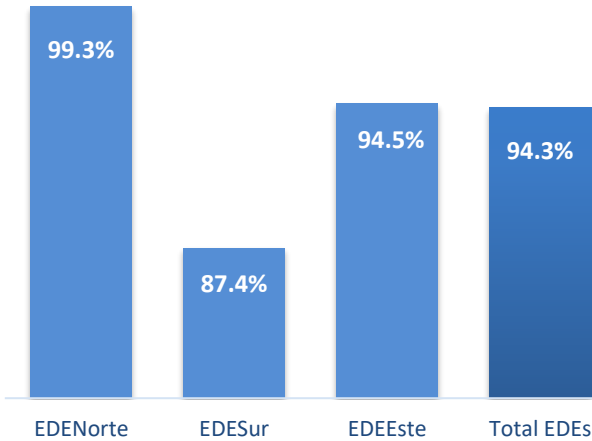
Tarifa EDESUR ene-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	624,006	585,547	40.9	237.8	5.8	202.6	85.2%
	201-300 kWh	96,921	96,921	23.7	131.4	5.5	123.2	93.8%
	301-700 kWh	89,497	89,497	37.9	274.2	7.2	261.5	95.4%
	>700 kWh	15,246	15,246	31.5	246.3	7.8	247.9	100.6%
Sub-total BTS1		825,670	787,211	134.0	889.7	6.6	835.2	93.9%
BTS2	0-200 kWh	38,556	38,556	3.0	29.7	10.0	27.9	94.0%
	201-300 kWh	8,329	8,329	2.1	14.7	7.1	13.6	92.3%
	301-700 kWh	13,923	13,923	6.3	54.8	8.7	52.3	95.4%
	>700 kWh	8,779	8,779	13.0	150.3	11.6	143.5	95.4%
Sub-total BTS2		69,587	69,587	24.4	249.5	10.2	237.2	95.1%
Sub-Total Baja Tensión		895,257	856,798	158.4	1,139.2	7.2	1,072.5	94.1%
Tarifas con Demanda	BTD	7,564	7,564	23.9	304.9	12.8	275.6	90.4%
	BTH	143	143	0.3	3.8	13.7	4.5	116.6%
	MTD1	4,266	4,266	71.7	719.9	10.0	499.8	69.4%
	MTD2	260	260	12.4	110.6	8.9	114.7	103.7%
	MTH	264	264	2.4	24.5	10.3	27.8	113.3%
UNR's	72	72	52.0	351.0	6.7	336.5	95.9%	
Sub-Total Tar. Demanda		12,569	12,569	162.6	1,514.8	9.3	1,258.8	96.9%
Total General		907,826	869,367	321.0	2,654.0	8.3	2,331.3	87.8%



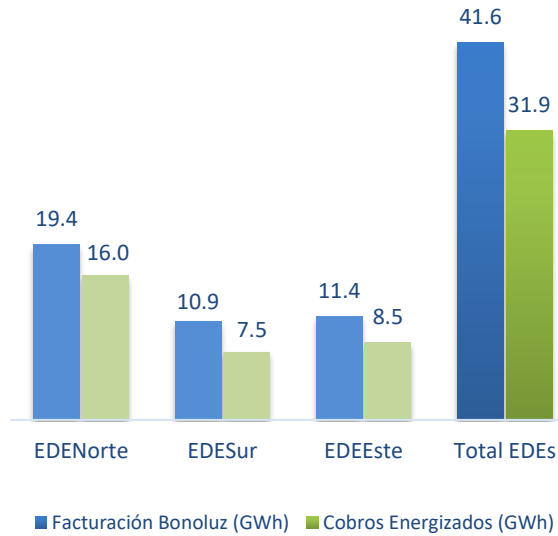
Tarifa EDEESTE ene-2021	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	493,390	430,427	39.5	219.63	5.6	220.22	100.3%
	201-300 kWh	95,925	91,829	21.5	119.44	5.5	118.24	99.0%
	301-700 kWh	66,919	62,142	24.3	166.89	6.9	154.89	92.8%
	>700 kWh	8,226	6,479	7.7	63.55	8.3	46.07	72.5%
Sub-total BTS1		664,460	590,877	93.1	569.52	6.1	539.43	94.7%
BTS2	0-200 kWh	45,180	38,645	2.9	24.92	8.6	28.84	115.7%
	201-300 kWh	8,277	7,849	1.9	13.84	7.4	15.29	110.5%
	301-700 kWh	12,667	12,034	5.2	46.27	8.8	47.22	102.1%
	>700 kWh	8,486	8,011	13.2	146.23	11.1	132.36	90.5%
Sub-total BTS2		74,610	66,539	23.2	231.26	10.0	223.71	96.7%
Sub-Total Baja Tensión		739,070	657,416	116.3	800.78	6.9	763.14	95.3%
Tarifas con Demanda	BTD	1,741	1,651	11.6	120.76	10.4	82.85	145.8%
	BTH	19	14	0.0	0.47	12.9	0.53	87.5%
	MTD1	2,589	2,415	39.3	391.47	10.0	289.15	135.4%
	MTD2	351	305	20.2	171.29	8.5	112.06	152.9%
	MTH	74	69	0.7	7.37	9.9	8.05	91.6%
	UNR's	36	35	25.2	168.41	6.7	165.69	101.6%
Sub-Total Tar. Demanda		4,810	4,489	97.2	859.77	8.8	658.33	130.6%
Total General		743,880	661,905	213.5	1,660.55	7.8	1,421.47	85.6%



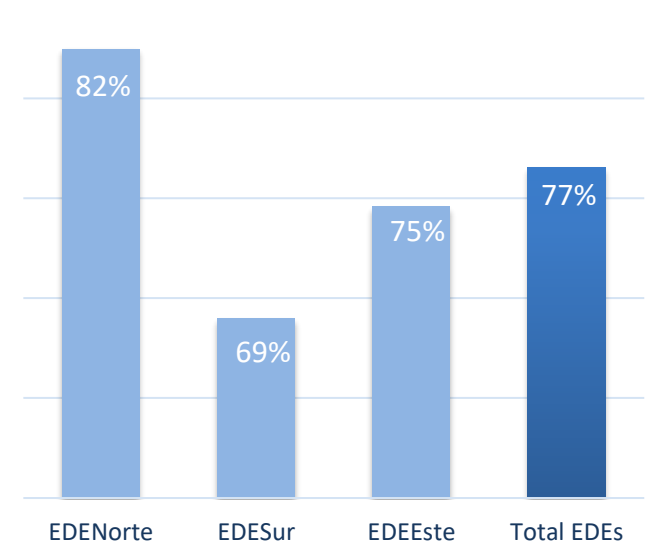
Contratos Facturados Bonoluz (%)



Facturación vs. Cobros Energizados



Índice de Cobranzas Bonoluz (%)



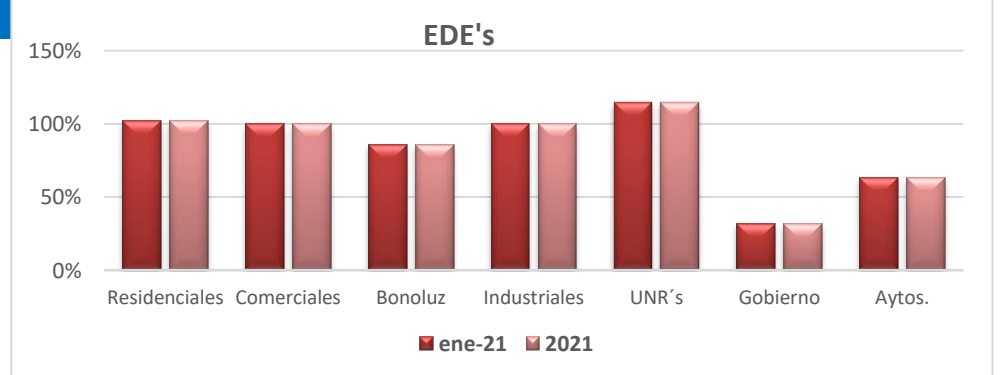
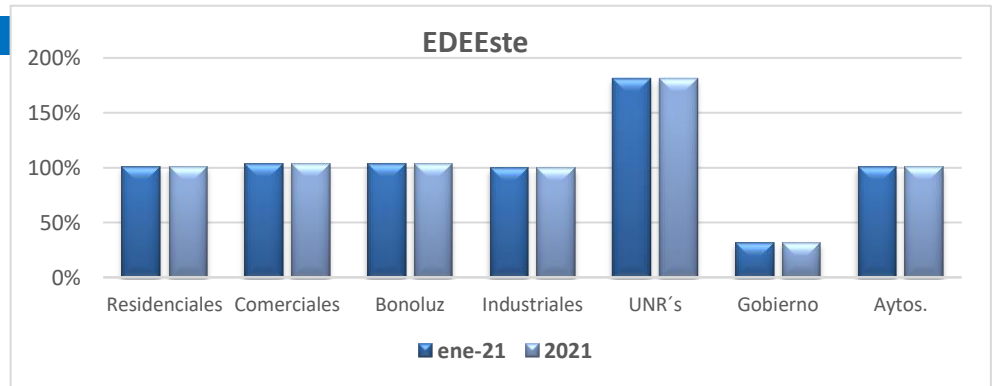
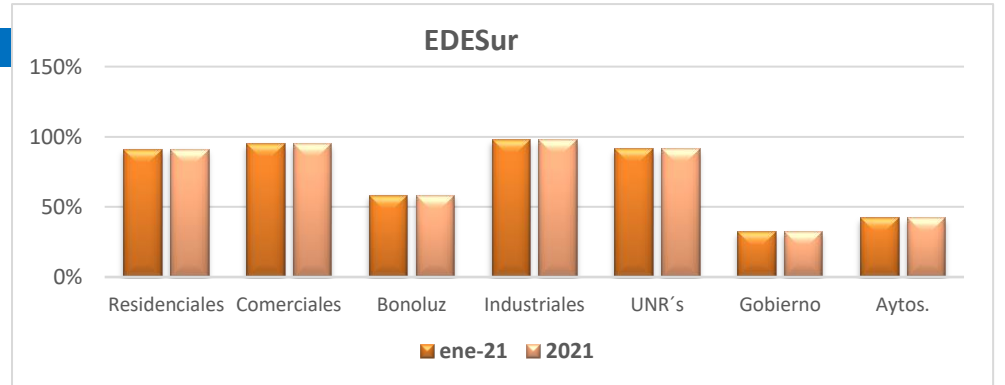
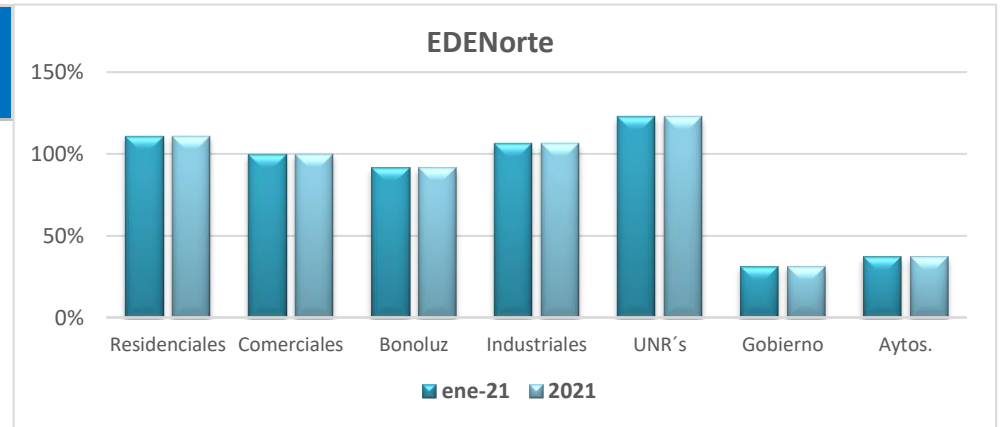
Mes: ene-21

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	141,179	140,133	99.3%	19.4	100.0	82.5	16.0	82.5%
EDESUR	104,885	91,661	87.4%	10.9	61.9	42.7	7.5	69.0%
EDEEste	101,821	96,209	94.5%	11.4	62.6	46.7	8.5	74.6%
Total EDEs	347,885	328,003	94.3%	41.6	224.5	171.8	31.9	76.6%

Mes: ene-21

Acumulado Año: 2021

Empresa Tipo Cliente	Mes: ene-21			Acumulado Año: 2021		
	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
EDENorte						
Residenciales	852,568	946,077	111.0%	852,568	946,077	111.0%
Comerciales	103,278	103,158	99.9%	103,278	103,158	99.9%
Bonoluz	140,376	128,797	91.8%	140,376	128,797	91.8%
Industriales	3,267	3,471	106.2%	3,267	3,471	106.2%
UNR's	96	118	122.9%	96	118	122.9%
Gobierno	5,638	1,778	31.5%	5,638	1,778	31.5%
<i>Gobierno Cortable</i>	1,820	1,774	97.5%	1,820	1,774	97.5%
<i>Gobierno No Cortable</i>	3,818	4	0.1%	3,818	4	0.1%
Aytos.	1,728	644	37.3%	1,728	644	37.3%
Total EDENorte	1,106,951	1,184,043	107.0%	1,106,951	1,184,043	107.0%
EDESur						
Residenciales	583,425	532,216	91.2%	583,425	532,216	91.2%
Comerciales	38,874	37,087	95.4%	38,874	37,087	95.4%
Bonoluz	94,374	55,188	58.5%	94,374	55,188	58.5%
Industriales	10,013	9,828	98.2%	10,013	9,828	98.2%
UNR's	146	134	91.8%	146	134	91.8%
Gobierno	4,880	1,587	32.5%	4,880	1,587	32.5%
<i>Gobierno Cortable</i>	1,668	1,582	94.8%	1,668	1,582	94.8%
<i>Gobierno No Cortable</i>	3,212	5	0.2%	3,212	5	0.2%
Aytos.	1,080	459	42.5%	1,080	459	42.5%
Total EDESur	732,792	636,499	86.9%	732,792	636,499	86.9%
EDEEste						
Residenciales	504,572	509,788	101.0%	504,572	509,788	101.0%
Comerciales	62,658	64,979	103.7%	62,658	64,979	103.7%
Bonoluz	98,641	102,760	104.2%	98,641	102,760	104.2%
Industriales	6,024	6,019	99.9%	6,024	6,019	99.9%
UNR's	38	69	181.6%	38	69	181.6%
Gobierno	3,057	981	32.1%	3,057	981	32.1%
<i>Gobierno Cortable</i>	869	981	112.9%	869	981	112.9%
<i>Gobierno No Cortable</i>	2,188	0	0.0%	2,188	0	0.0%
Aytos.	1,824	1,841	100.9%	1,824	1,841	100.9%
Total EDEEste	676,814	686,437	101.4%	676,814	686,437	101.4%
EDE's						
Residenciales	1,940,565	1,988,081	102.4%	1,940,565	1,988,081	102.4%
Comerciales	204,810	205,224	100.2%	204,810	205,224	100.2%
Bonoluz	333,391	286,745	86.0%	333,391	286,745	86.0%
Industriales	19,304	19,318	100.1%	19,304	19,318	100.1%
UNR's	280	321	114.6%	280	321	114.6%
Gobierno	13,575	4,346	32.0%	13,575	4,346	32.0%
<i>Gobierno Cortable</i>	4,357	4,337	99.5%	4,357	4,337	99.5%
<i>Gobierno No Cortable</i>	9,218	9	0.1%	9,218	9	0.1%
Aytos.	4,632	2,944	63.6%	4,632	2,944	63.6%
Total EDE's	2,516,557	2,506,979	99.6%	2,516,557	2,506,979	99.6%

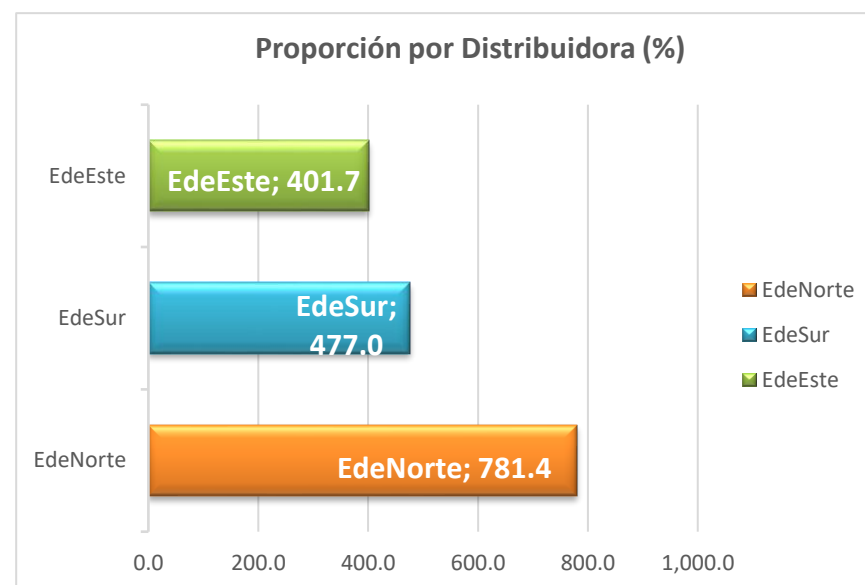
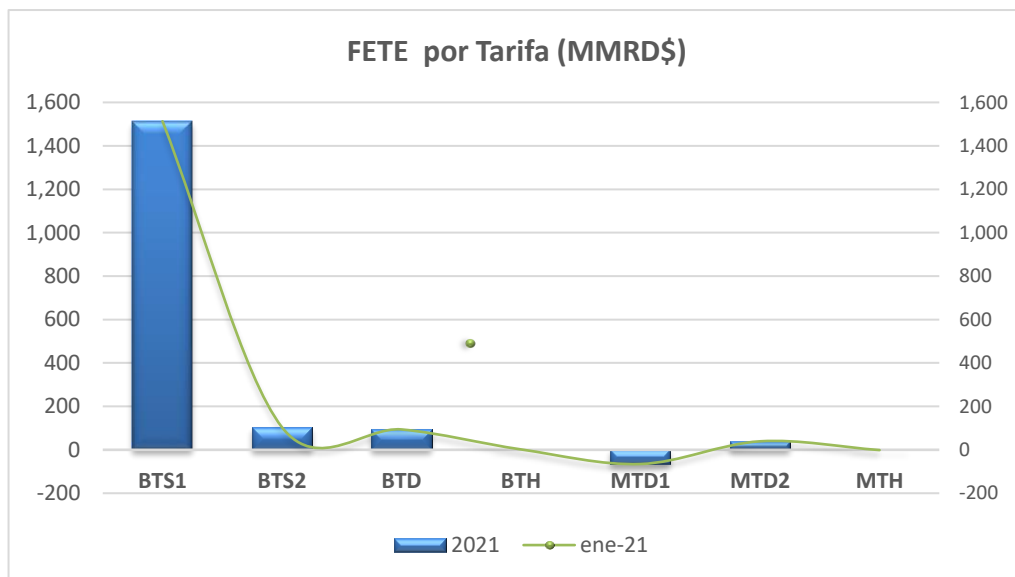


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Acumulado Año: 2021

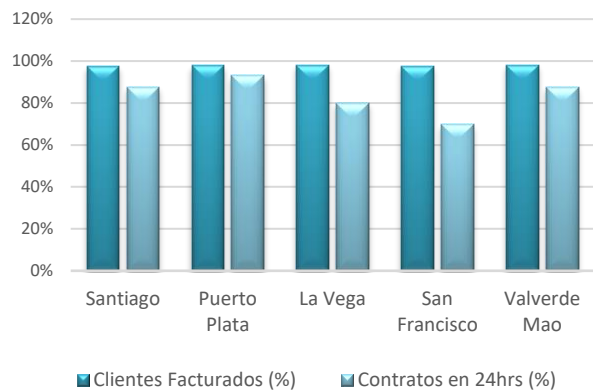
Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	659.1	495.6	358.6	1,513.3
BTS2	62.3	29.8	11.6	103.6
BTD	29.8	47.6	16.3	93.8
BTH	0.4	1.3	0.2	1.8
MTD1	2.6	(71.5)	3.4	(65.4)
MTD2	26.9	1.5	10.7	39.2
MTH	0.2	(2.3)	0.8	(1.2)
Total Tarifas	781.4	477.0	401.7	1,685.2

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	659.1	495.6	358.6	1,513.3
BTS2	62.3	29.8	11.6	103.6
BTD	29.8	47.6	16.3	93.8
BTH	0.4	1.3	0.2	1.8
MTD1	2.6	(71.5)	3.4	(65.4)
MTD2	26.9	1.5	10.7	39.2
MTH	0.2	(2.3)	0.8	(1.2)
Total Tarifas	781.4	477.0	401.7	1,685.2

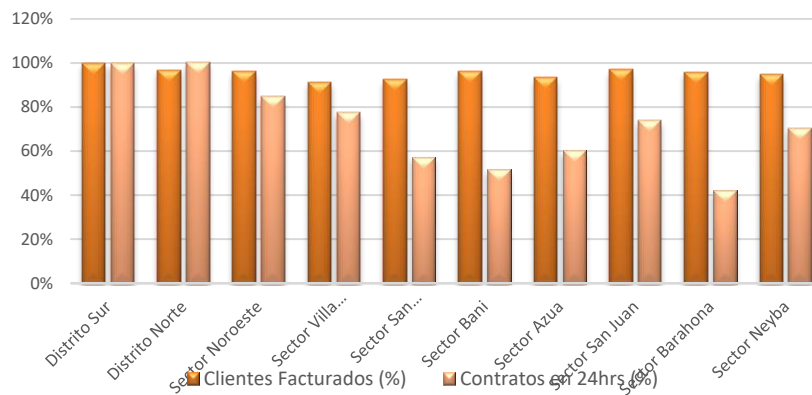


Cartera de Clientes por Sector

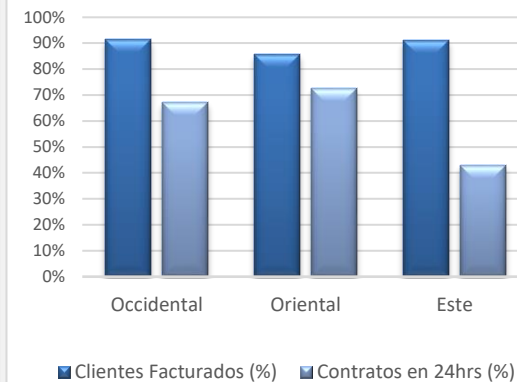
EDENorte



EDESur



EDEEste



Mes: ene-21

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	391,042	381,962	324,586	335,312	25,597	97.7%	85.0%	87.8%
	Puerto Plata	139,811	136,954	112,992	127,613	4,836	98.0%	82.5%	93.2%
	La Vega	243,168	239,027	188,554	191,632	29,295	98.3%	78.9%	80.2%
	San Francisco	221,320	216,073	167,089	150,687	27,462	97.6%	77.3%	69.7%
	Valverde Mao	137,207	134,715	101,839	118,084	8,977	98.2%	75.6%	87.7%
Total EDENorte		1,132,548	1,108,731	895,060	923,328	96,167	97.9%	80.7%	83.3%
EDESur	Distrito Sur	154,765	154,745	135,983	154,300	288	100.0%	87.9%	99.7%
	Distrito Norte	115,941	112,157	101,239	112,639	179	96.7%	90.3%	100.4%
	Sector Noroeste	160,822	154,848	138,762	131,004	2,780	96.3%	89.6%	84.6%
	Sector Villa Altagracia	95,239	87,003	64,097	67,399	10,168	91.4%	73.7%	77.5%
	Sector San Cristobal	135,112	125,022	102,921	71,664	12,219	92.5%	82.3%	57.3%
	Sector Bani	57,350	55,265	42,756	28,614	5,019	96.4%	77.4%	51.8%
	Sector Azua	41,136	38,492	27,243	23,271	9,072	93.6%	70.8%	60.5%
	Sector San Juan	77,043	74,615	57,854	55,142	9,846	96.8%	77.5%	73.9%
	Sector Barahona	48,783	46,734	35,531	19,796	20,116	95.8%	76.0%	42.4%
	Sector Neyba	21,635	20,486	14,708	14,374	5,700	94.7%	71.8%	70.2%
Total EDESur		907,826	869,367	721,094	678,203	75,387	95.8%	82.9%	78.0%
EDEEste	Occidental	218,041	199,114	144,343	133,404	42,234	91.3%	72.5%	67.0%
	Oriental	300,412	257,403	200,774	186,933	37,877	85.7%	78.0%	72.6%
	Este	225,427	205,388	159,605	87,760	34,144	91.1%	77.7%	42.7%
Total EDEEste		743,880	661,905	504,722	408,097	114,255	89.0%	76.3%	61.7%
Total EDE's		2,784,254	2,640,003	2,120,876	2,009,628	285,809	94.8%	80.3%	76.1%



Glosario:

- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

Informe de Gestión Comercial



edenorte edesur edeeste

**Dirección de Gestión de Energía
Gerencia de Control de Gestión**

Elaborado por:



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Revisado y aprobado por:



Santa Ramos